

### 2019 EDELMAN TRUST BAROMETER

Women and Trust





### 19<sup>th</sup> ANNUAL EDELMAN TRUST BAROMETER

Methodology

Online Survey in 27 Markets

33,000+ respondents total

Sample weighted to reflect natural gender distribution in each market. Global average: 50% Women, 50% Men

All fieldwork was conducted between October 19 and November 16, 2018

27-market global data margin of error: General population +/- 0.6% (N=31,050), informed public +/- 1.3% (N=6,000), mass population +/- 0.6% (26,000+), half-sample global general online population +/- 0.8 (N=15,525).

Market-specific data margin of error: General population +/- 2.9 (N=1,150), informed public +/- 6.9% (N=min 200, varies by market, China and U.S. +/- 4.4% (N=500), mass population +/- 3.0 to 3.6 (N =min 739, varies by market).

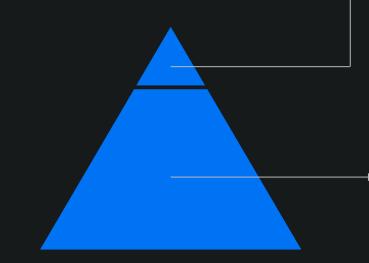
Employee MOE: 27-market = +/- 0.8% (N=16,944) Market-specific = +/- 3.2 to 4.6% (N=min 446, varies by market)

#### **General Online Population**

1,150 respondents per market

Ages 18+

All slides show general online population data unless otherwise noted



Informed Public 🛆

500 respondents in U.S. and China; 200 in all other markets

Represents 16% of total global population

Must meet 4 criteria

- Ages 25-64
- College-educated
- In top 25% of household income per age group in each market
- Report significant media consumption and engagement in public policy and business news

#### Mass Population

All population not including informed public Represents 84% of total global population

2019 Focus on the Employer-Employee Relationship 55% of global general population are full- or part-time employees (but not self-employed)

Oversample of employees of multinational companies: 500 respondents per market

### **TRUST IN RETROSPECT**

<b>2001</b> Rising Influence of NGOs	<b>2002</b> Fall of the Celebrity CEO	<b>2003</b> Earned Media More Credible Than Advertising	<b>2004</b> U.S. Companies in Europe Suffer Trust Discoun	"Author	rom ities"	<b>2006</b> A "Person Like Me" Emerges as Credible Spokesperson	<b>2007</b> Business More Trusted Than Government and Media	<b>2008</b> Young Influencers Have More Trust in Business	<b>2009</b> Business Must Partner with Government to Regain Trust
<b>2010</b> Trust is Now an Essential Line of Business	Rise of	Fall of Cr	isis of Bu adership to the	9 <b>14</b> siness Lead Debate Change	<b>2015</b> Trust is Essential Innovatio	1 2	<b>2017</b> Trust in Crisis	<b>2018</b> The Battle for Truth	2019 Trust at Work

### WOMEN TRUST LESS THAN MEN

Trust Index

Global Trust Index neutral for men and women

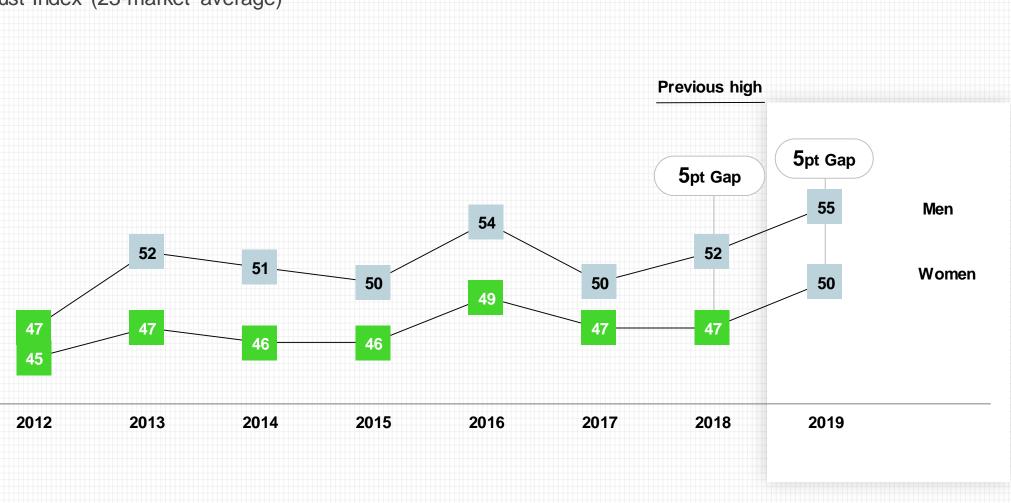
Women distrust their institutions in 15 of 27 markets, four more than men

**2019 Edelman Trust Barometer.** The Trust Index is the average percent trust in NGOs, business, government and media. TRU\_INS. Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right using a nine-point scale where one means that you "do not trust them at all" and nine means that you "trust them a great deal." 9-point scale; top 4 box, trust. General population, 27-market average, by gender.

2019 Men			019 Vomen	2019 Trust gap	— <b>Trust</b> (60-100)
55	Global	50	Global		Neutral
81	China	77	China	— 4	(50-59)
74	UAE	73	Indonesia	<b>O</b>	Distrust (1-49)
73	Indonesia	71	India	<b>—1</b>	(1-49)
72	India	67	Saudi Arabia	5	
72	Saudi Arabia	64	UAE	10	
61	Singapore	62	Singapore	— <u> </u>	
60	Canada	60	Malaysia	<b>2</b>	
60	Mexico	56	Mexico	4	Biggest trust
58	Malaysia	54	Hong Kong	<u> </u>	gaps between
57	The Netherlands	53	Canada	<b>—7</b>	men and women
56	Hong Kong	52	The Netherlands -	5	
54	Colombia	50	Colombia	— 4	Germany (12)
54	U.S.	47	Brazil	<b>2</b>	
51	Australia	46	Argentina	<u> </u>	U.S. 11
50	Germany	46	Italy	<b>O</b>	
50	S. Africa	45	Australia	<b>6</b>	Japan <b>10</b>
49	S. Korea	44	Turkey	<u> </u>	
47	France	43	S. Korea	<u>6</u>	
47	U.K.	43	U.S.	<u>     (  11                            </u>	S. Africa (10)
46	Italy	40	France	— <u>(7</u> )	
45	Argentina	40	Ireland	<u> </u>	UAE (10)
45	Brazil	40	S. Africa	<u>     ( 10)</u> L	
45	Turkey	40	U.K.	— <u>(7</u> )	
44	Japan	39	Spain	2	
43	Ireland	38	Germany	12	
41	Spain	34	Japan	<u> </u>	κ.
28	Russia	31	Russia	<u>3</u>	Edelman 4

### WOMEN ARE DRIVING CHANGE GLOBALLY





2019 Edelman Trust Barometer. The Trust Index is the average percent trust in NGOs, business, government and media. TRU\_INS. Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right using a nine-point scale where one means that you "do not trust them at all" and nine means that you "trust them a great deal." 9-point scale; top 4 box, trust. General population, 23-market average, by gender.

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Trust

(60-100)

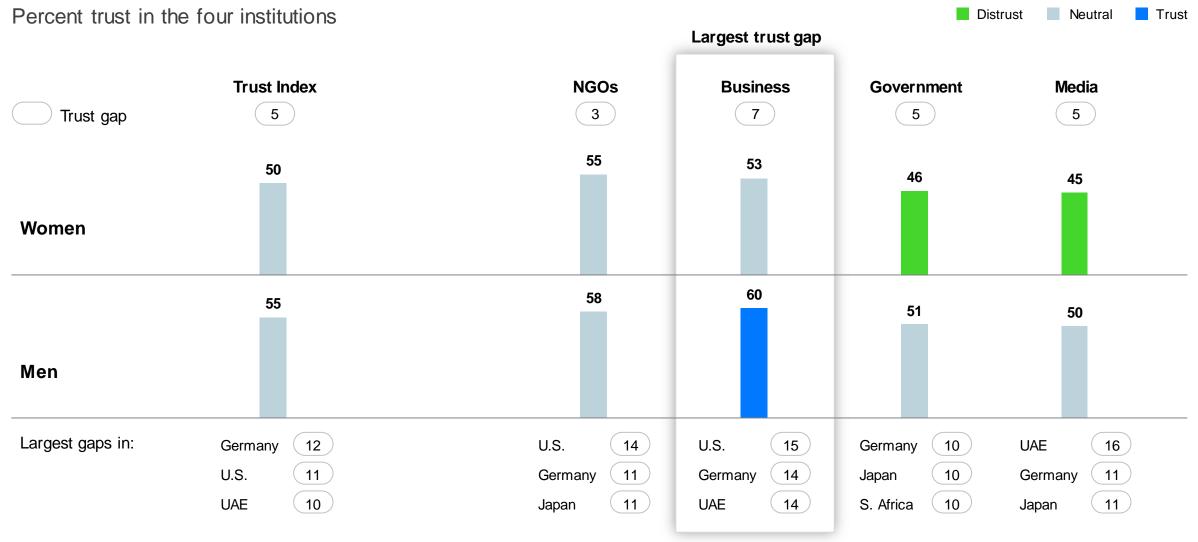
Neutral

(50-59) Distrust (1-49)

### **CONTINUED TRUST GAP BETWEEN MEN AND WOMEN**

Trust Index (23-market average)

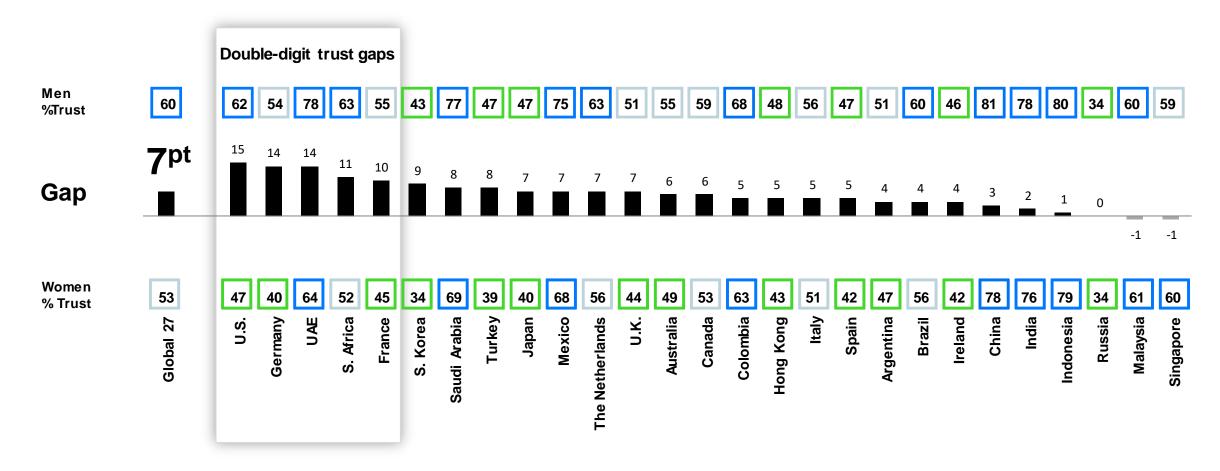
### **GENDER DIVIDE GREATEST FOR TRUST IN BUSINESS**



**2019 EdeIman Trust Barometer.** TRU\_INS. Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right using a nine-point scale where one means that you "do not trust them at all" and nine means that you "trust them a great deal." 9-point scale; top 4 box, trust. General population, 27-market average, by gender.

### DOUBLE-DIGIT GENDER GAPS IN BUSINESS TRUST IN KEY MARKETS

Trust gap, comparing the difference between men's and women's trust in business

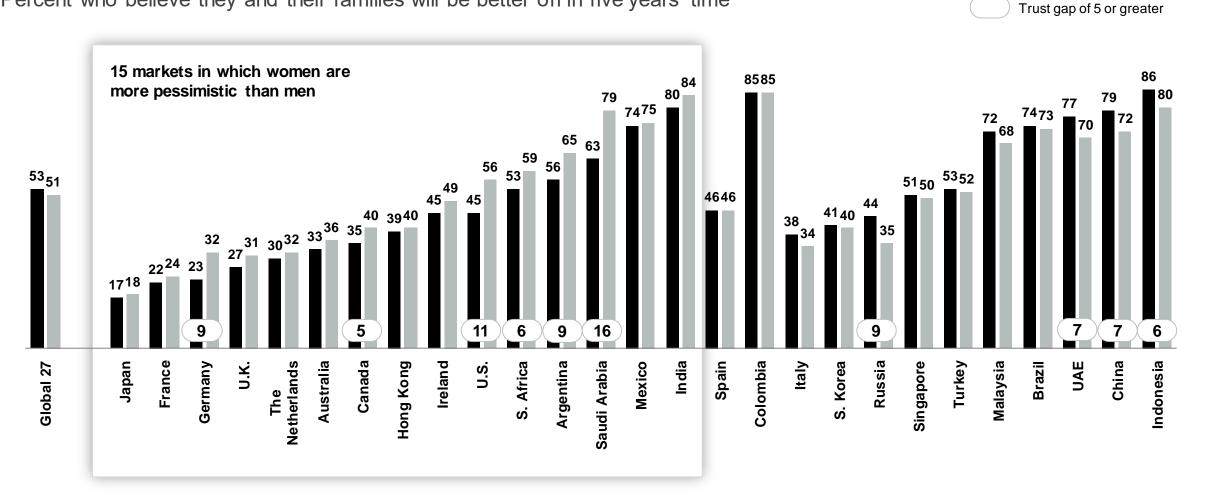


**2019 EdeIman Trust Barometer.** TRU\_INS. Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right using a nine-point scale where one means that you "do not trust them at all" and nine means that you "trust them a great deal." 9-point scale; top 4 box, trust. General population, 27-market average, by gender.

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## WOMEN MORE PESSIMISTIC ABOUT THE FUTURE IN MOST DEVELOPED MARKETS

Percent who believe they and their families will be better off in five years' time



9

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Women

Men

### SHARED FEARS ABOUT JOB SECURITY

Percent of women employees who worry about job loss due to each issue

Women

Men

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Not having the **training** and skills necessary to get a good paying job Automation and/or other innovations taking your job away International conflicts about **trade policies** and **tariffs** hurting the company you work for

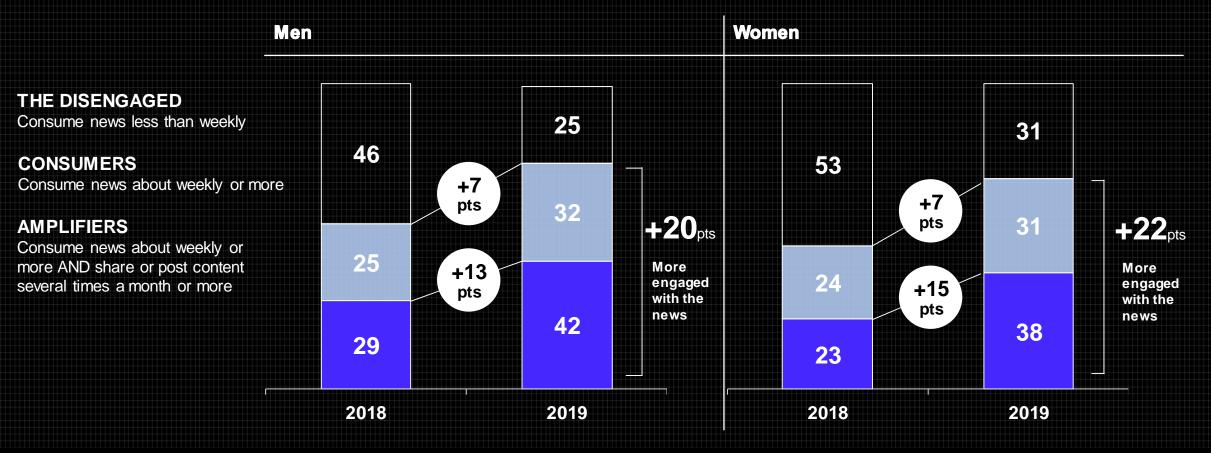
 All employees
 59% 60%
 54% 55%
 54% 59%

 Employees who work for multinational companies
 64% 63%
 61% 60%
 61% 66%

**2019 EdeIman Trust Barometer.** POP\_EMO. Some people say they worry about many things while others say they have few concerns. We are interested in what you worry about. Specifically, how much do you worry about each of the following? Please indicate your answer using a nine-point scale where one means "I do not worry about this at all" and nine means "I am extremely worried about this". 9-point scale; top 4 box, worried. Question asked of half of the sample. Attributes shown to those who are an employee, but do not run their own business (Q43/1 AND NOT Q28/7). General population employees and multinational employees, 27-market average, by gender.

### THEY'RE LOOKING FOR ANSWERS

How often do you engage in the following activities related to news and information?



**2019 Ede Iman Trust Barometer.** News Engagement Scale, built from MED\_SEG\_OFT. How often do you engage in the following activities related to news and information? Indicate your answer using the 7-point scale below. Question asked of half of the sample. General population, 26-market average, by gender. For details on how the News Engagement Scale was built, please refer to the Technical Appendix.

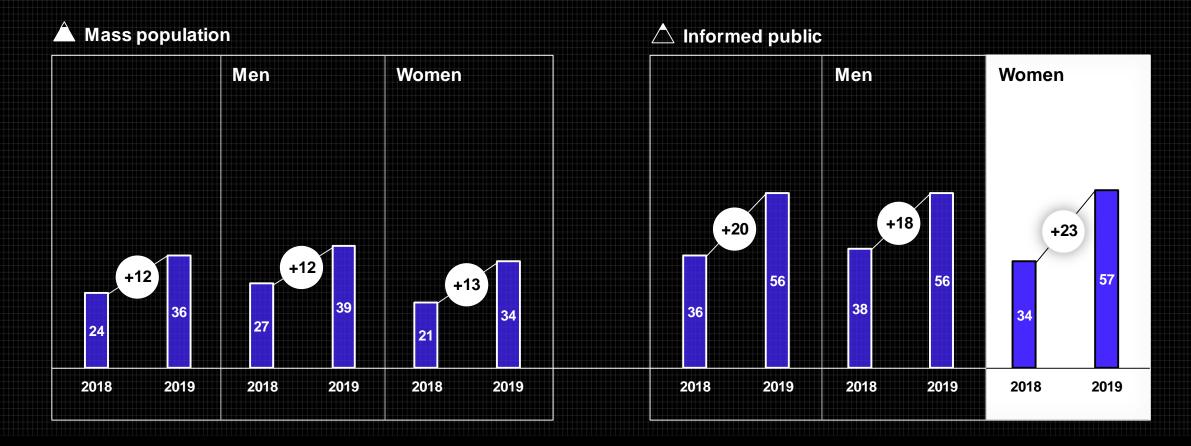
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• Y-to-Y Change

### **MORE WOMEN BECOME AMPLIFIERS**

Percent of amplifiers in each segment



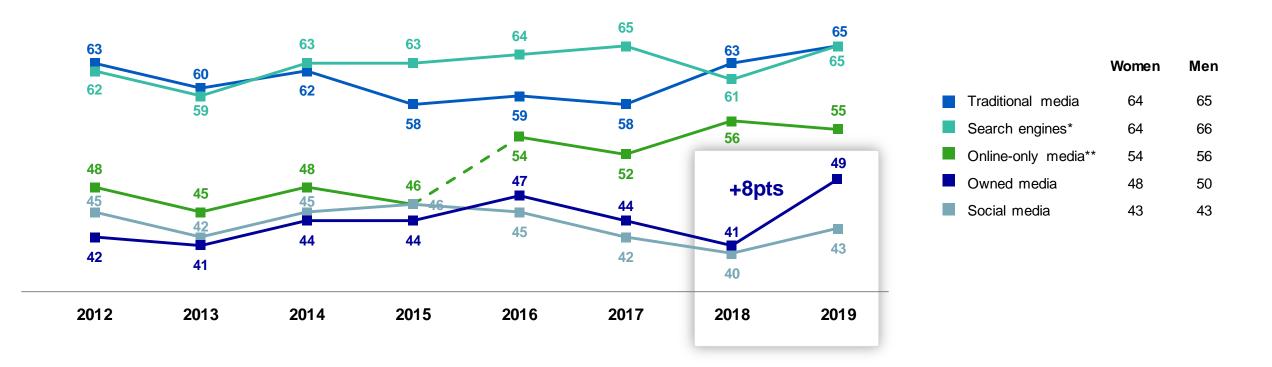


2019 Edelman Trust Barometer. News Engagement Scale, built from MED\_SEG\_OFT. How often do you engage in the following activities related to news and information? Indicate your answer using the 7-point scale below. Question asked of half of the sample. Mass population and informed public, 26-market average, among amplifiers by gender. For details on how the News Engagement Scale was built, please refer to the Technical Appendix.

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### MORE SEE OWNED MEDIA AS A TRUSTED SOURCE

Percent trust in each source for general news and information

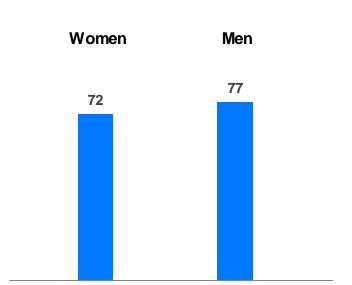


**2019 EdeIman Trust Barometer.** COM\_MCL. When looking for general news and information, how much would you trust each type of source for general news and information? Please use a nine-point scale where one means that you "do not trust it at all" and nine means that you "trust it a great deal." 9-point scale; top 4 box, trust. Question asked of half of the sample. General population, 23-market average, and by gender.

\*From 2012-2015, "Online Search Engines" were included as a media type. In 2016, this was changed to "Search Engines." \*\*From 2012-2015, "Hybrid Media" was included as a media type. In 2016, this was changed to "Online-Only media."

### **EMPLOYERS TRUSTED TO PROVIDE CERTAINTY**

Percent trust in "my employer"



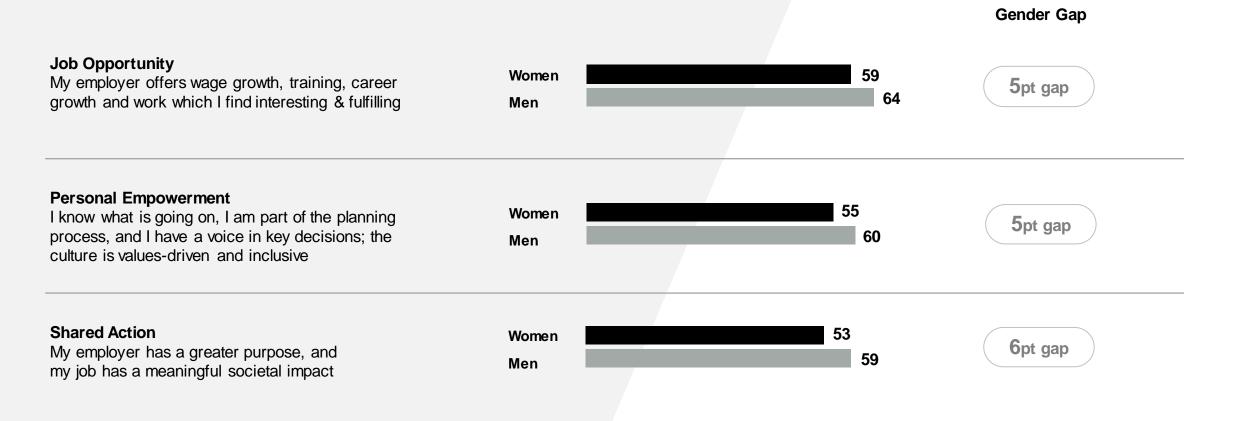
I look to my employer to be a trustworthy source of information about social issues and other important topics on which there is not general agreement

women 566%

**2019 EdeIman Trust Barometer.** TRU\_INS. [YOUR EMPLOYER] Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right using a ninepoint scale where one means that you "do not trust them at all" and nine means that you "trust them a great deal". 9-point scale; top 4 box, trust. Question asked of those who are an employee, but do not run their own business (Q43/1 AND NOT Q28/7). EMP\_ENG. Thinking about your current employer, to what extent do you agree with the following statements? 9-point scale; top 4 box, agree. Question asked of those who are an employee, but do not run their own business (Q43/1 AND NOT Q28/7). General population employees, 27-market average, by gender. For details on how the "system failing" measure was calculated, please refer to the Technical Appendix.

### EMPLOYER PERFORMANCE: EMPLOYERS UNDERPERFORMING FOR WOMEN

Percent of employees who say their current employer is meeting each set of expectations



2019 Edelman Trust Barometer. EMP\_VAL. Thinking about your current employer, to what extent do you agree with the following statements? 9-point scale; top 4 box, agree. Question asked of those who are an employee, but do not run their own business (Q43/1 AND NOT Q28/7). General population employees, 27-market average, by gender.

### LOOKING FOR LEADERSHIP FROM CEOS

Percent who say that CEOs should take the lead on change rather than waiting for government to impose it

Women 74% +10pts Men 78% +11pts

Percent who agree CEOs can create positive change in:	Women	Men	Difference
Equal pay	68	62	6
Prejudice and discrimination	66	61	5
Training for the jobs of tomorrow	65	63	2
Personal data	57	54	3
The environment	56	56	0
Sexual harassment	49	44	5
Fake news	38	37	1

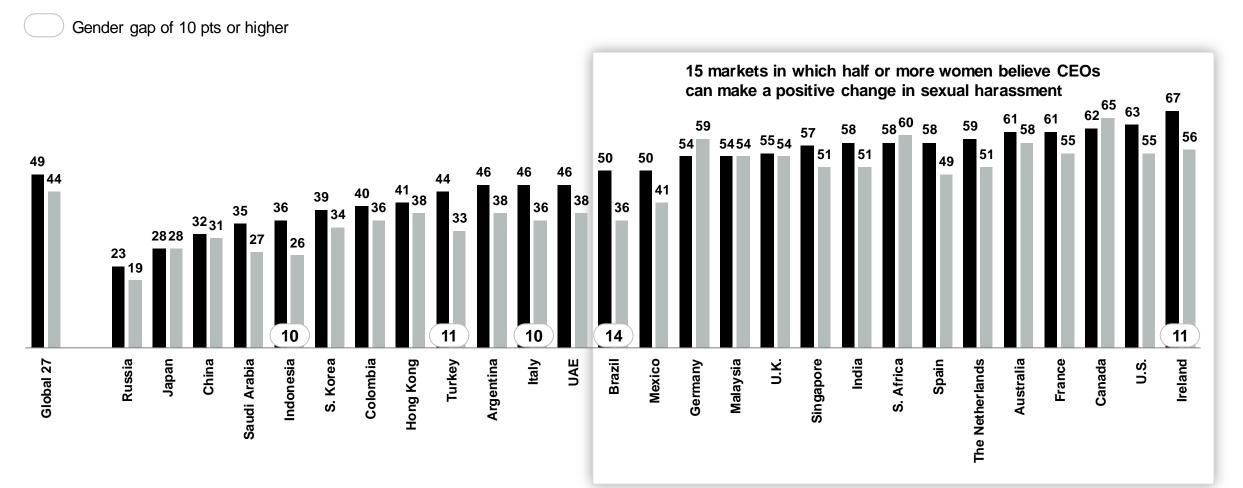
**2019 EdeIman Trust Barometer.** CEO\_AGR. Thinking about CEOs, how strongly do you agree or disagree with the following statements? 9-point scale; top 4 box, agree. Question asked of half of the sample. CEO\_SIG. In which of the following areas do you think CEOs can have significant impact or create the most positive change? Question asked of half of the sample. General population, 25-market average (excluding the Netherlands and Saudi Arabia), by gender.

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### **CEOS MUST ADDRESS SEXUAL HARASSMENT**

Percent who agree CEOs can have a significant impact or create positive change in sexual harassment

Women Men



## KEY ACTIONS FOR BUILDING TRUST

Get it right with your employees first.

2 CEOs have license to lead on equal pay.

3 Build brand stories that inspire women to engage.



# **SUPPLEMENTAL**



### **CEOS MUST ADDRESS EQUAL PAY**

Percent who agree CEOs can have a significant impact or create positive change in equal pay

Gender gap of 10 pts or higher 25 markets in which half or more women believe CEOs can make a positive change in equal pay 79 7271 72 70<sub>68</sub> 71 71 6969 69 69 67 68 65 6363 6463 64 65 • 58<sup>60</sup> 18 13 12 Argentina Malaysia Mexico France Japan Turkey China Brazil India Russia UAE Canada Ireland Global 27 Saudi Arabia S. Korea Hong Kong Colombia Italy Singapore S. Africa The Netherlands U.К. Australia Spain Indonesia U.S. Germany

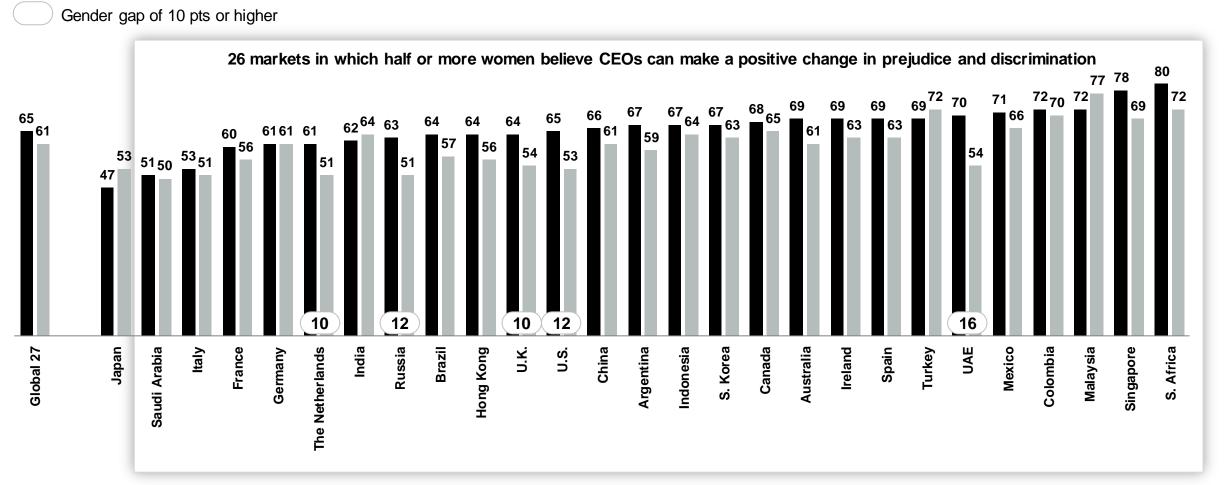
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Women Men

### **CEOS MUST ADDRESS PREJUDICE AND DISCRIMINATION**

Percent who agree CEOs can have a significant impact or create positive change in prejudice and discrimination

Women Men



2019 Edelman Trust Barometer. CEO\_SIG. In which of the following areas do you think CEOs can have significant impact or create the most positive change? Pick all that apply. Question asked of half of the sample. General population, 27-market average, by gender.

### 2019 EDELMAN TRUST BAROMETER WOMEN & TRUST TEAM

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