Special Report:

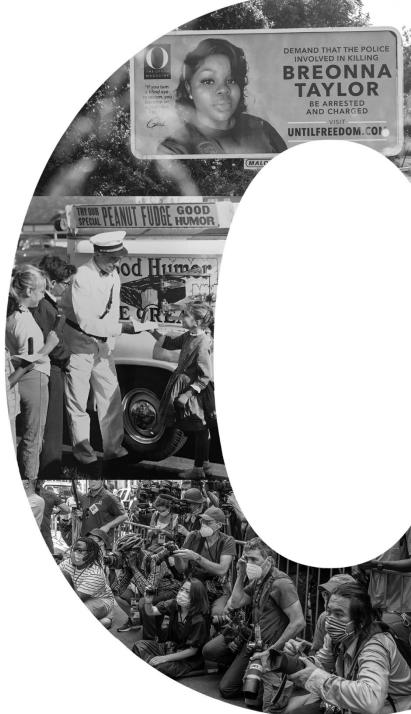
The Fight for Racial Justice in America



**Edelman Trust Barometer 2020** 







#### 2020 Edelman Trust Barometer Special Report

### The Fight for Racial Justice in America

#### **Fall Update**

Fieldwork: August 14 – August 21, 2020

Additional fieldwork following the shooting of Jacob Blake: August 28 – August 31, 2020

All data shown in this report is from the August 21 fieldwork unless otherwise specified

#### Margin of error

- U.S. total margin of error: +/- 2.2% (n=2,000)
- Ethnicity-specific data margin of error: Non-Hispanic White +/-2.7% (n=1,281); all others +/- 4.4 (n=500)
- Ethnicity-specific data margin of error additional data: Non-Hispanic White +/- 3.0% (N=1,105); all others +/- 6.2% (N=250)

#### **U.S. Online Survey**

- 2,000 general population respondents, additional fieldwork (for some of the questions) following the shooting of Jacob Blake also among 2,000 general population respondents
- Additional oversample of racial and ethnic communities

	Aug 21 Fielding	Aug 31 Fielding
White	n=1,281	n=1,105
Black	n=500	n=250
Latinx	n=500	n=250
Asian American	n=500	n=250

 All data, including racial and ethnic oversample, is nationally representative based on age, region, gender, ethnicity

#### **Demographic Composition of Aug. 21 Sample**

Male	49%	White	61%	Republican	29%
Female	51%	Black	12%	Democrat	37%
		Latinx	17%	Independent	22%
18-34	30%	Asian American	6%		
35-54	33%				
55+	37%				

### RACISM IN AMERICA

#### Since June 2020

### RACISM CONCERNS EASE SLIGHTLY BUT RAPIDLY RE-IGNITED

### CONTINUED EXPECTATION THAT BRANDS SPEAK OUT ON RACISM

Percent who are very or extremely concerned

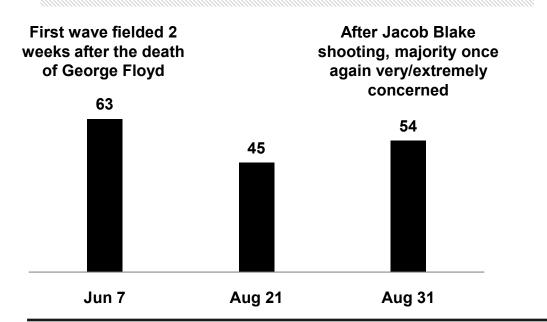
Percent who believe

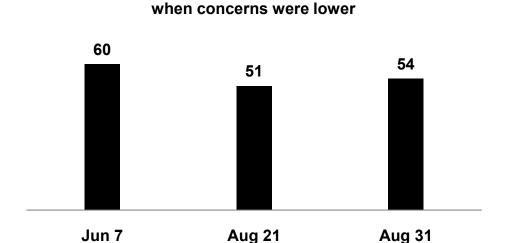
I am concerned about systemic racism and racial injustice in this country

**Brands should publicly speak out** against systemic racism and racial injustice

More than 1 in 2 expected

brands to speak out—even

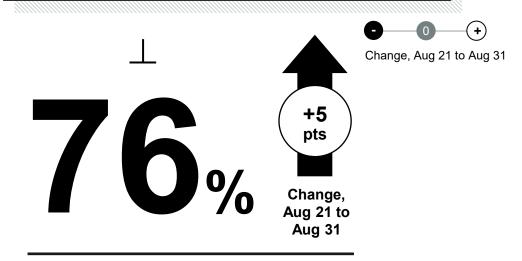




#### WIDESPREAD RECOGNITION OF SYSTEMIC RACISM INCREASES AFTER JACOB BLAKE SHOOTING

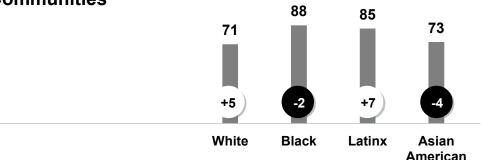
Percent who agree

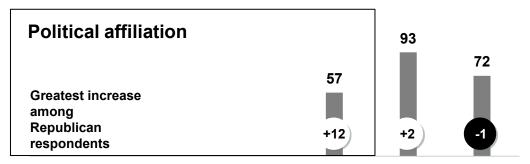
I personally believe that systemic racism and racial injustice exists in this country today



U.S. general population







Republican Democrat Independent

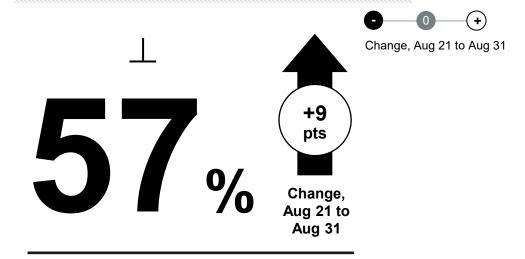
#### Age and gender

74 Age 18-34 far more likely to agree racial injustice exists; greatest increase +2 +6 +9 +5 +6 among age 55+ 18-34 35-54 55+ Male Female

### SUPPORT FOR PROTESTS JUMPS AFTER JACOB BLAKE SHOOTING

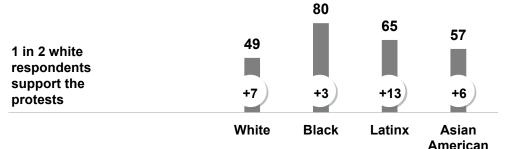
Percent who agree

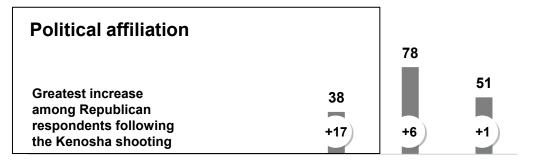
Yes, I personally support the current nationwide protests and demonstrations against systemic racism and racial injustice



U.S. general population

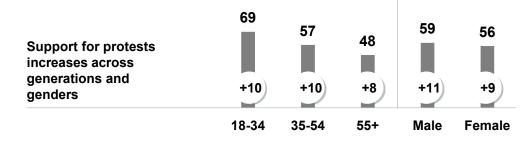
#### **Communities**





Republican Democrat Independent

#### Age and gender



### MAJORITY SUPPORT BLACK LIVES MATTER MOVEMENT

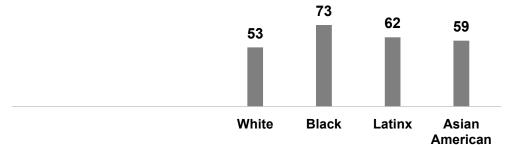
Percent who agree, data collected August 31

I support the mission and actions of the Black Lives Matter movement

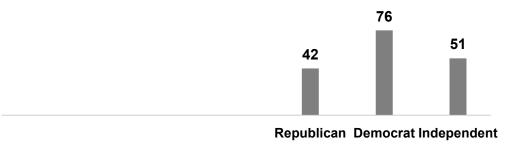
58%

U.S. general population

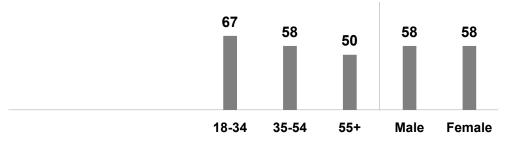
#### **Communities**



#### **Political affiliation**



#### Age and gender



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# INSTITUTIONS NOT TRUSTED TO RESPOND

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#### **CALL FOR CHANGE NOT BEING HEARD**

Percent who say voices calling for racial justice are being heard by government and business leaders

Government

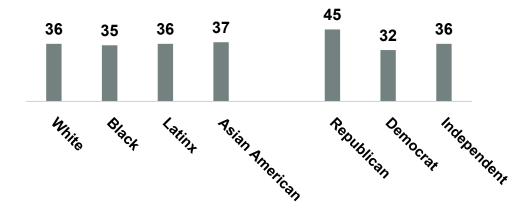
**Business** 

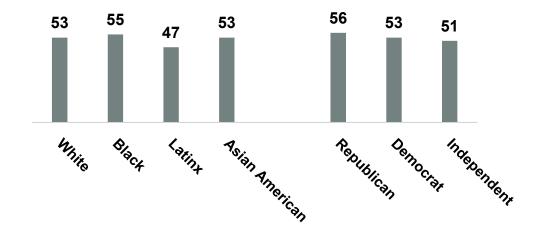
U.S. general population

36%

U.S. general population

**52**%





#### **BUSINESS SEEN AS FAILING TO ACT ON RACISM**

Percent who say each response to racial injustice by a corporation is important to earning or keeping their trust, percent who say corporations are performing well on this response, and the performance gap

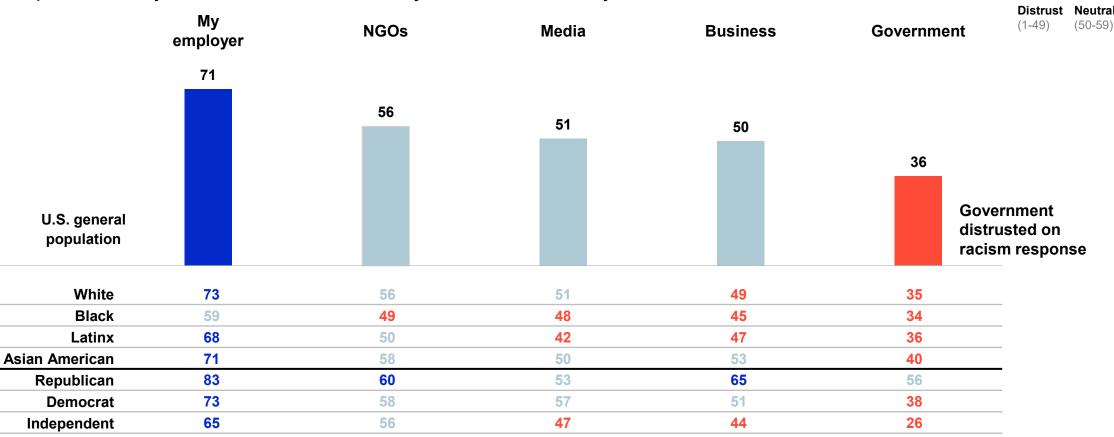
	U.S. ge	neral pop	oulation		White			Black			Latinx		Asia	an Amer	ican
Actions business must take in response to racial injustice	Importance	Performance	Performance Gap												
Create change	52	25	-27	48	27	-21	69	24	-45	58	30	-28	59	26	-33
Educate and influence	53	28	-25	48	30	-18	69	28	-41	56	30	-26	60	31	-29
Get their own house in order	57	29	-28	54	32	-22	69	28	-37	59	32	-27	61	31	-30

**2020 Edelman Trust Barometer Special Report: The Fight for Racial Justice in America.** Q20. In general, how important is it to earning or keeping your trust that corporations -- organizations or companies that engage in industrial and commercial activities, including producing and selling products and services -- do each of the following in response to systemic racism and racial injustice in this country? 6-point scale; top 3 box, important. Q22. How well do you feel corporations are currently doing each of the following in response to systemic racism and racial injustice in this country? 5-point scale; top 2 box, doing well. Each question asked of half of the sample. General population, U.S. and Non-Hispanic Whites, Blacks, Latinx and Asian American populations. "Get their own house in order" is an average of attributes 5,7-11; "Create change" is an average of attributes 4, 6, and 12; "Educate and influence" is an average of attributes 1-3.



### MY EMPLOYER ONLY INSTITUTION TRUSTED TO RESPOND TO RACISM

Percent who trust each to do what is right when it comes to responding to the problem of systemic racism and racial injustice in this country



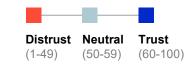
**2020 Edelman Trust Barometer Special Report: The Fight for Racial Justice in America.** Q7A. For each of the institutions and groups of people listed below, please indicate how much you trust them to do what is right when it comes to responding to the problem of systemic racism and racial injustice in this country. 9-point scale; top 4 box, trust. Question asked among those who believe systemic racism and racial injustice exists (Q7/1). General population, U.S., by political affiliation and among Non-Hispanic White, Black, Latinx and Asian American populations. "My employer" asked only of those that are employed (Q43/1).

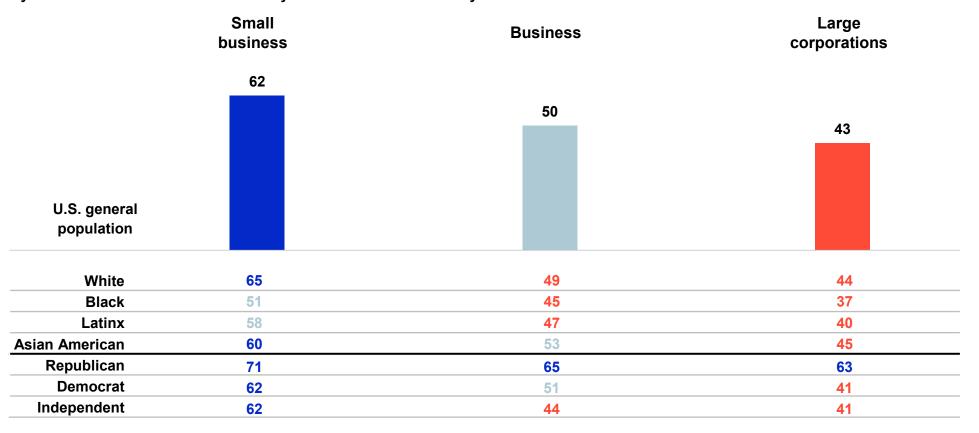


(60-100)

### LARGE CORPORATIONS DISTRUSTED ON RACISM RESPONSE

Percent who trust each to do what is right when it comes to responding to the problem of systemic racism and racial injustice in this country



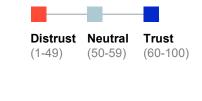


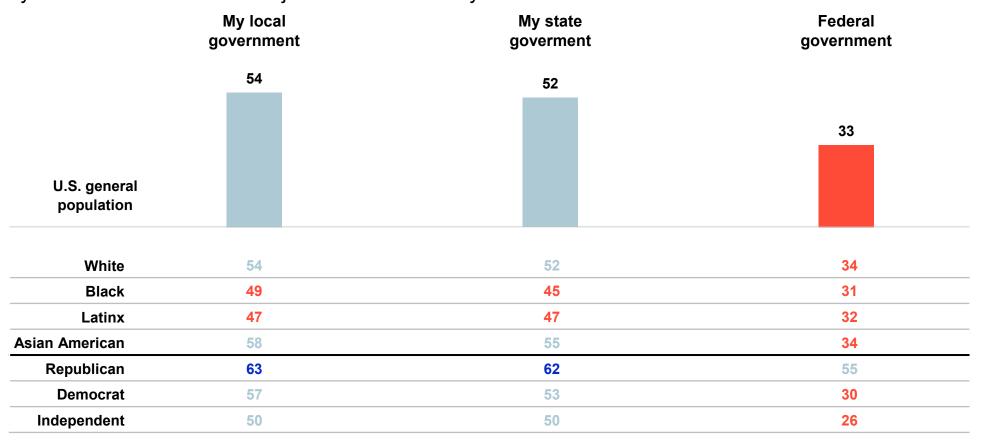
**2020 Edelman Trust Barometer Special Report: The Fight for Racial Justice in America.** Q7A. For each of the institutions and groups of people listed below, please indicate how much you trust them to do what is right when it comes to responding to the problem of systemic racism and racial injustice in this country. 9-point scale; top 4 box, trust. Question asked among those who believe systemic racism and racial injustice exists (Q7/1). General population, U.S., by political affiliation and among Non-Hispanic White, Black, Latinx and Asian American populations.



### FEDERAL GOVERNMENT DISTRUSTED ON RACISM RESPONSE

Percent who trust each to do what is right when it comes to responding to the problem of systemic racism and racial injustice in this country





**2020 Edelman Trust Barometer Special Report: The Fight for Racial Justice in America.** Q7A. For each of the institutions and groups of people listed below, please indicate how much you trust them to do what is right when it comes to responding to the problem of systemic racism and racial injustice in this country. 9-point scale; top 4 box, trust. Question asked among those who believe systemic racism and racial injustice exists (Q7/1). General population, U.S., by political affiliation and among Non-Hispanic White, Black, Latinx and Asian American populations.



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### MEDIA SEEN AS FUELING RACISM

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#### LACK TRUSTED INFORMATION SOURCES

Percent who say each is a best place to get the truth about racism and how companies/institutions are responding

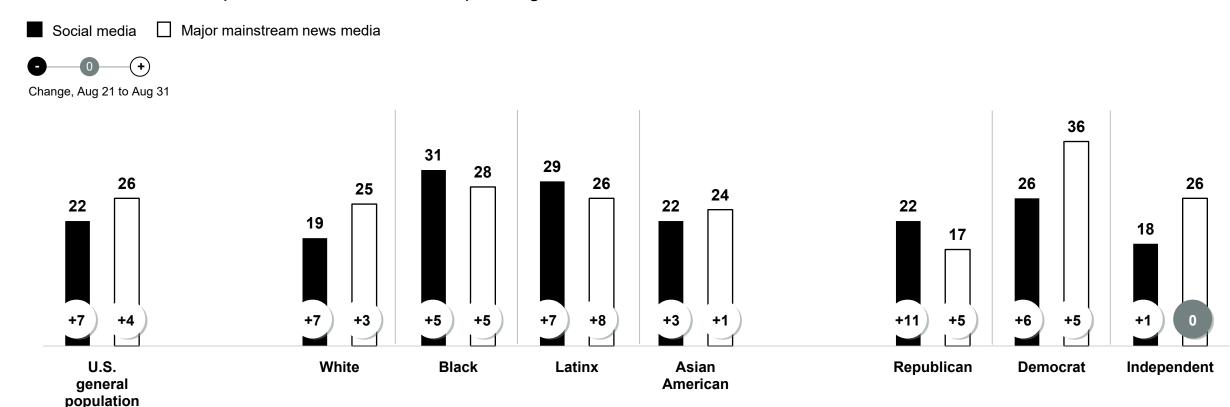
racism and how companies/institution	ons are respondin	G general ulation				can
	Change, Aug 21 to Aug 31	D.S. genera	White	Black	Latinx	Asian American
No trustworthy information sources	-5	25	30	13	19	27
Advocacy organizations	+3	28	24	36	33	21
Activist organizations	+4	27	22	38	32	22
Major mainstream news organizations	+4	26	25	28	26	24
Social media	+7	22	19	31	29	22
Friends and family	+2	21	19	33	20	18
Online searches	+5	21	18	26	26	18
Media produced by and for people in my ethnic or racial community	+2 16		11	28	22	14
Official government sources	+1 15		14	15	17	19
Liberal media	N/A 13		11	13	13	10
Conservative media	10		11	10	8	11

**2020 Edelman Trust Barometer Special Report: The Fight for Racial Justice in America.** Q28. Which of the following information sources are the best places to go to get the truth about racism and racial injustice in this country, and how companies and institutions are responding to calls for change? Pick all that apply. General population, U.S. and Non-Hispanic White, Black, Latinx and Asian American populations.



### POST-KENOSHA, SOCIAL MEDIA AND MAINSTREAM MEDIA BATTLE FOR INCREASED ATTENTION

Percent who say each is a best place to get the truth about racism and how companies/institutions are responding



### MEDIA SEEN AS STEREOTYPING PEOPLE OF COLOR

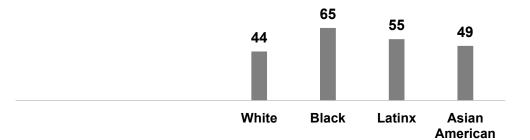
Percent who agree

The news media, because of the stories it chooses to cover and not cover, makes it more likely that other racial groups will see Blacks and Hispanics/Latinos in a negative light

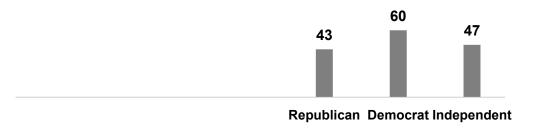
49%

#### U.S. general population

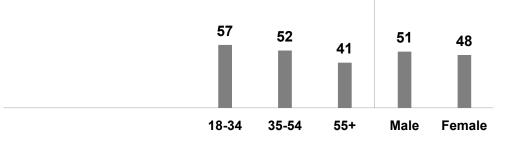
#### Communities



#### Political affiliation



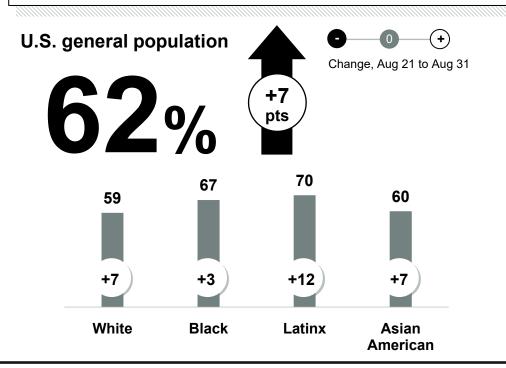
#### Age and gender



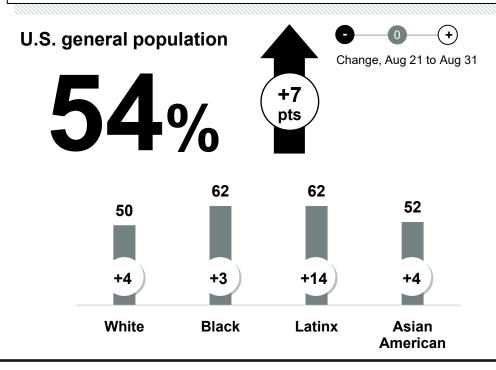
### MEDIA SEEN AS FOCUSING ON VIOLENCE AT EXPENSE OF COVERING PEACEFUL DEMONSTRATIONS AND ROOT CAUSES

Percent who agree

In covering the demonstrations against racial injustice, the news media focuses far too much on the rioting and not enough on the peaceful protests



There has **not been sufficient focus** in the news media **on the underlying issues that sparked the current protests** against racial injustice



## ATHLETES OBLIGATED TO USE THEIR CELEBRITY STATUS TO SPOTLIGHT RACISM

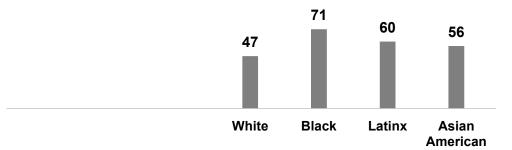
Percent who agree, data collected August 31

Professional athletes and celebrities have an obligation to use their status and influence to focus attention on the issue of systemic racism even if that means refusing to play or perform

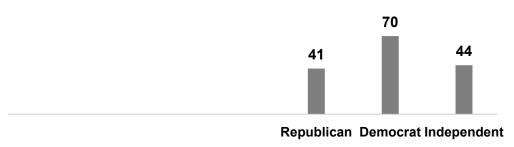
53%

#### U.S. general population

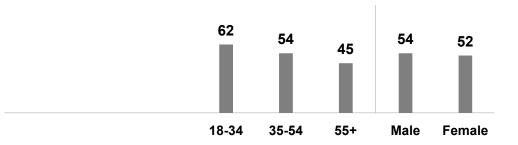
#### **Communities**



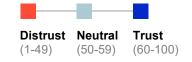
#### **Political affiliation**



#### Age and gender



### PEERS AND EXPERTS MOST TRUSTED SPOKESPEOPLE ON RACIAL INJUSTICE



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Percent who trust each to tell the truth lata collected August 31	about racial injustice, <sub>U.S. general</sub> population	White	Black	Latinx	Asian Ameri
My friends and family	67	65	79	64	62
Social scientists and experts on race	63	61	64	68	63
Teachers and educators	59	57	60	60	57
Heads of advocacy/activist organizations	57	52	73	64	53
My Chief D&I Officer	56	55	47	58	57
Black journalists	55	52	71	56	49
My HR leader	55	56	50	55	54
My CEO	53	56	45	49	51
Journalists in general	50	47	56	48	49
Religious leaders	49	50	54	42	44
Democrat leaders	48	44	60	48	44
Local police officials	46	52	34	43	46
Local government officials	44	44	44	45	48
Celebrities and famous athletes	42	37	60	42	41
White journalists	42	42	42	38	41
A topic expert influencer	40	37	51	46	45
Federal government officials	36	37	35	33	39
A well-known influencer	34	31	43	36	37
Republican leaders	33	38	26	26	35
Company CEOs	32	32	34	32	40



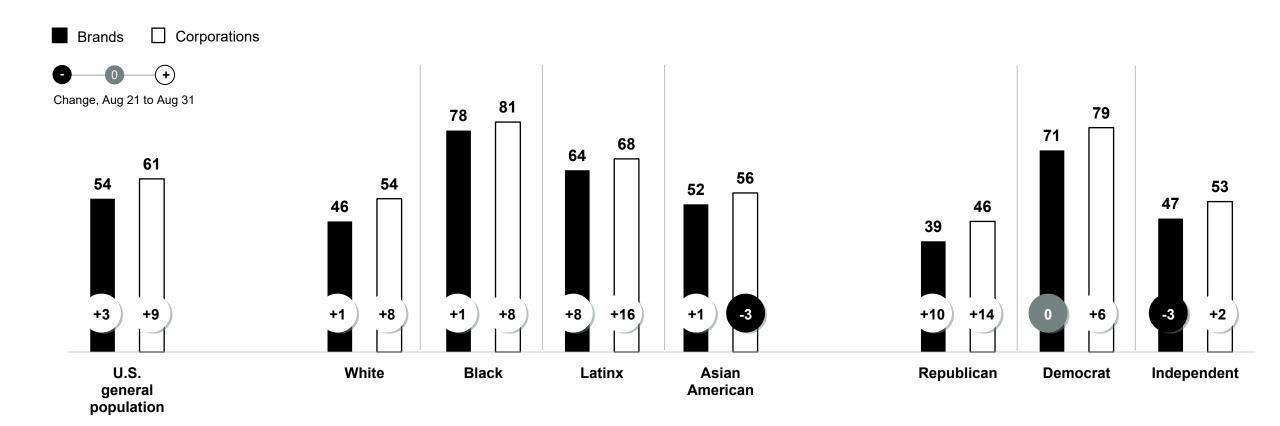


# BRANDS AND CORPORATIONS EQUALLY EXPECTED TO RESPOND TO RACISM

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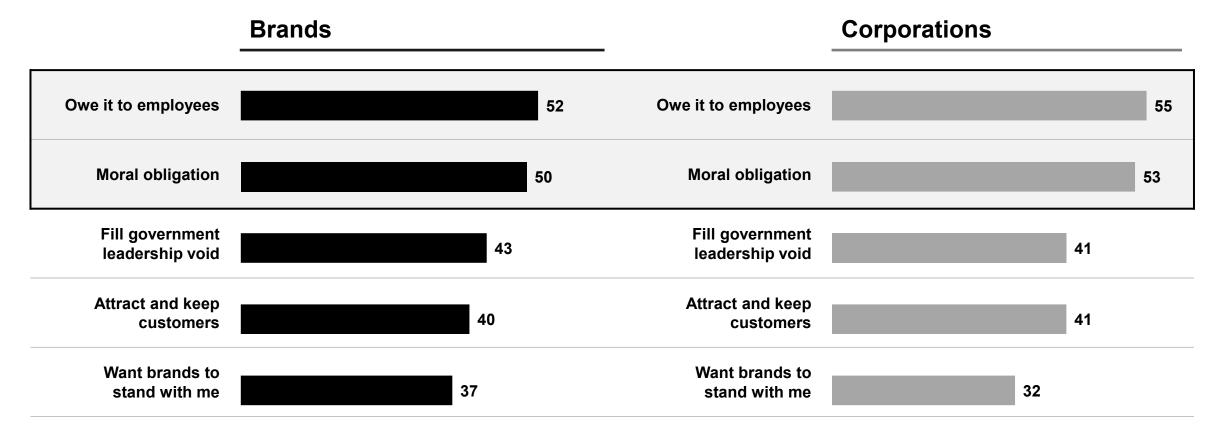
### BRANDS AND CORPORATIONS BOTH EXPECTED TO TAKE A STAND ON RACISM

Percent who believe brands and corporations should publicly speak out against systemic racism and racial injustice



### BRANDS AND CORPORATIONS BOTH SEEN AS OBLIGATED TO EMPLOYEES TO ADDRESS RACISM

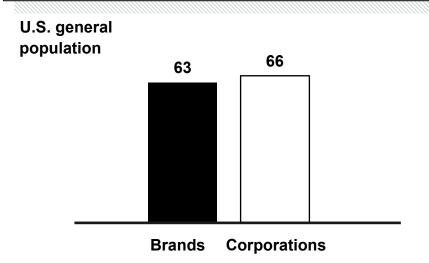
Of those who agree brands and corporations should publicly speak out on racial injustice, top five reasons why brands and corporations must do so



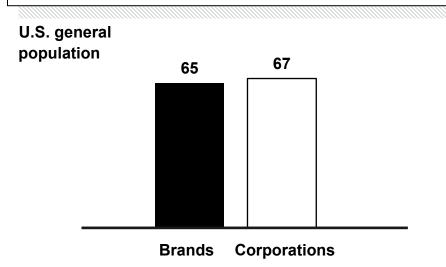
### BRANDS AND COMPANIES BOTH EXPECTED TO SPEAK OUT AGAINST VIOLENCE

Percent who believe brands/companies should speak out against destruction of property or harm against protesters, data collected August 31

Brands and companies should publicly speak out against the **stealing and property destruction surrounding** the current protests and demonstrations against systemic racism and racial injustice



Brands and companies should publicly speak out against the **violence being inflicted on those participating in the protests** and demonstrations against systemic racism and racial injustice

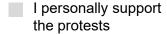


**2020 Edelman Trust Barometer Special Report: The Fight for Racial Justice in America.** Q30/Q31. Do you believe that [brands/corporations] should publicly speak out against the stealing and property destruction surrounding the current protests and demonstrations against systemic racism and racial injustice? Q32/Q33. Do you believe that [brands/corporations] should publicly speak out against the violence and bodily harm being inflicted on those participating in the current protests and demonstrations against systemic racism and racial injustice? General population, U.S.

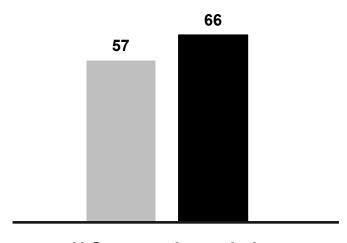


# CALL FOR BUSINESS TO PROTECT PROTESTERS EVEN GREATER THAN SUPPORT OF PROTESTS

Percent who personally support the protests, and who believe brands/companies should speak out in defense of the protesters, data collected August 31



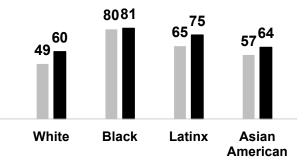
Brands/companies should defend the protesters against harm



#### U.S. general population

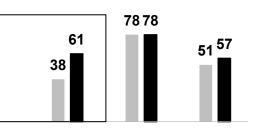
#### **Communities**

Majority of all communities agree protesters should be defended



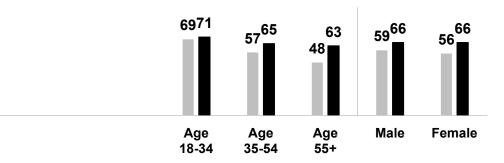
#### Political affiliation

Even those who do not personally support the protests believe business should take a stand against harming protesters



Republican Democrat Independent

#### Age and gender



**2020 Edelman Trust Barometer Special Report: The Fight for Racial Justice in America.** Q10. Do you personally support the current nationwide protests and demonstrations against systemic racism and racial injustice? Q32/Q33. Do you believe that [brands/corporations] should publicly speak out against the violence and bodily harm being inflicted on those participating in the current protests and demonstrations against systemic racism and racial injustice? General population, U.S., by age, gender and political affiliation, and among Non-Hispanic White, Black, Latinx and Asian American populations. "Brands/companies should defend the protesters against harm" is an average of Q32/1 and Q33/1.



### LACK OF CONCRETE ACTION UNDERCUTS CREDIBILITY

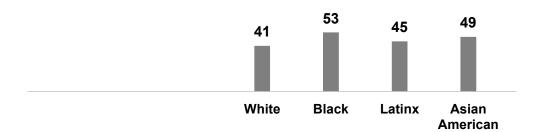
Percent who agree

With few exceptions, the business community has done very little in the way of concrete actions to address systemic racism in our country

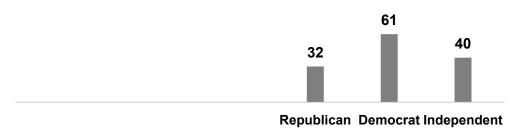
44%

U.S. general population

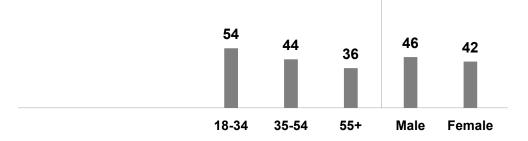
#### **Communities**



#### **Political affiliation**



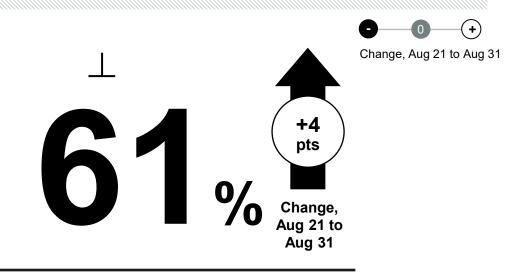
#### Age and gender



### WORDS WITHOUT ACTION DISMISSED AS EXPLOITATIVE

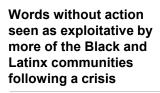
Percent who agree

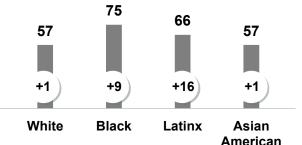
Brands and companies that issue a statement in support of racial equality need to follow it up with concrete action to avoid being seen by me as exploitative or as opportunists



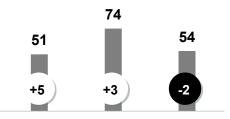
#### U.S. general population

#### **Communities**



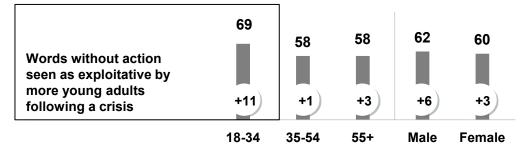


#### Political affiliation



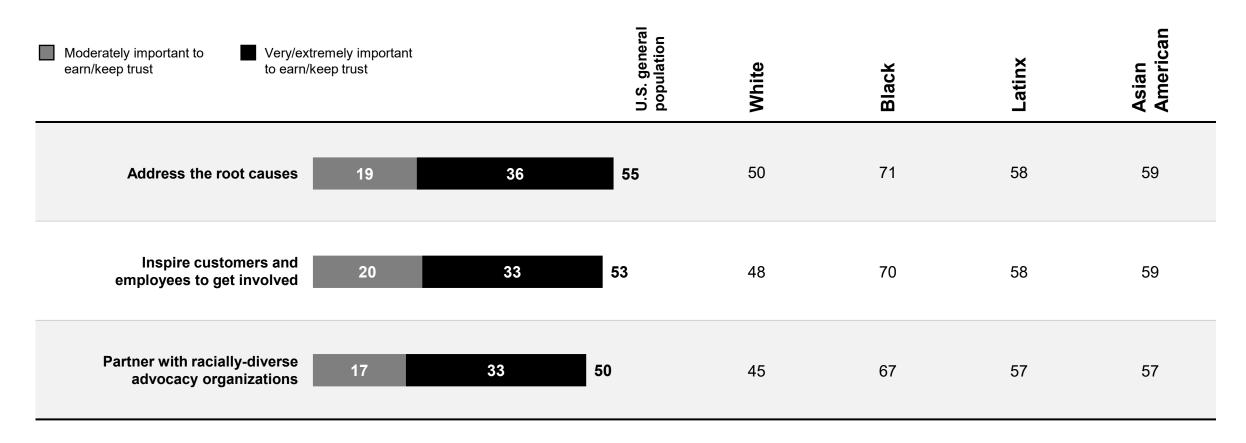
Republican Democrat Independent

#### Age and gender



#### **BUSINESS MUST ACT TO CREATE CHANGE**

Percent who say each response to racial injustice by a corporation is important to earning or keeping their trust

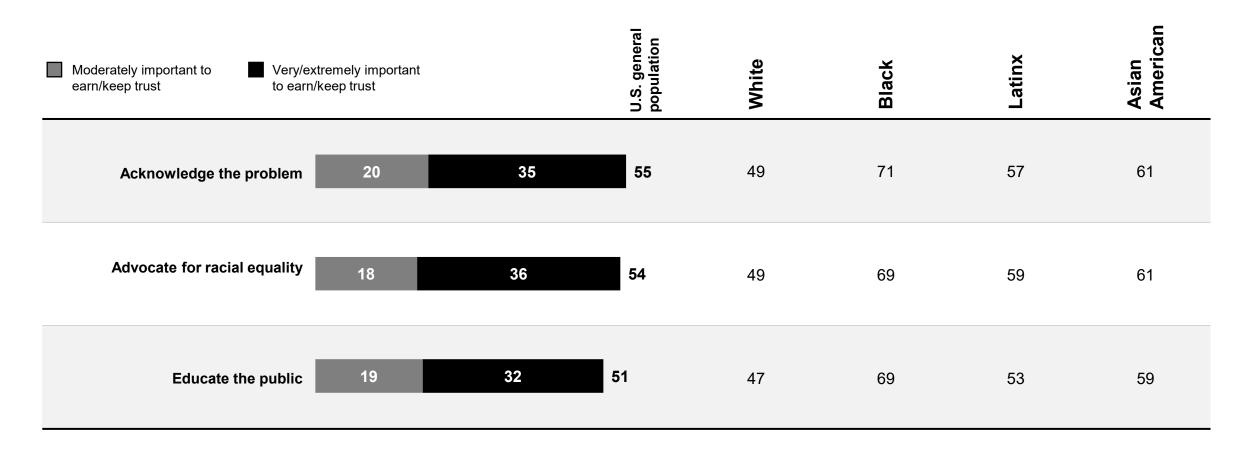


**2020 Edelman Trust Barometer Special Report: The Fight for Racial Justice in America.** Q20. In general, how important is it to earning or keeping your trust that corporations -- organizations or companies that engage in industrial and commercial activities, including producing and selling products and services -- do each of the following in response to systemic racism and racial injustice in this country? 6-point scale; code 4, moderately important; codes 5 and 6, very/extremely important. Question asked of half of the sample. General population, U.S. and Non-Hispanic White, Black, Latinx and Asian American populations.



#### BUSINESS MUST ACT TO EDUCATE AND INFLUENCE CHANGE

Percent who say each response to racial injustice by a corporation is important to earning or keeping their trust

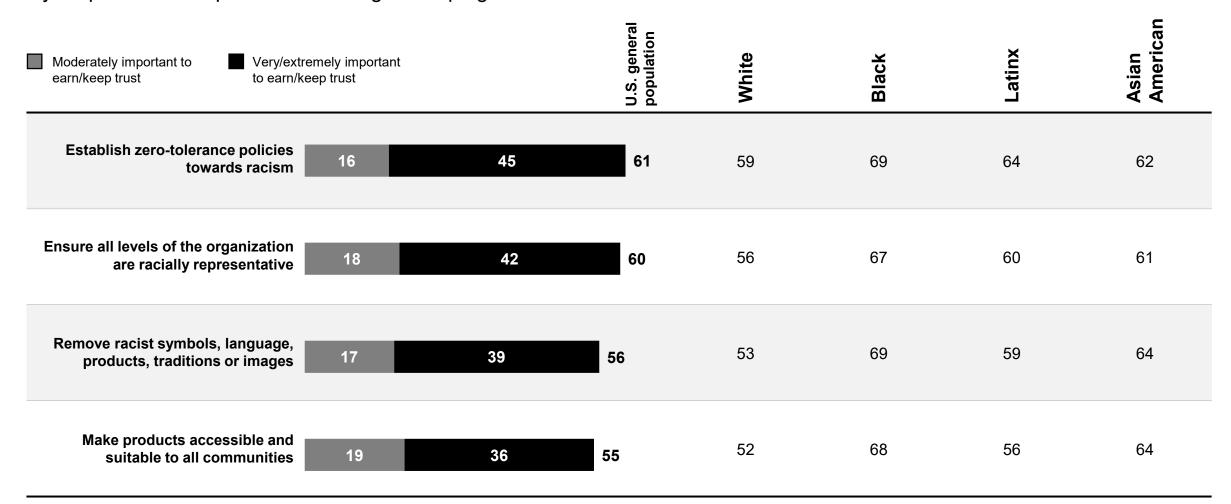


**2020** Edelman Trust Barometer Special Report: The Fight for Racial Justice in America. Q20. In general, how important is it to earning or keeping your trust that corporations -- organizations or companies that engage in industrial and commercial activities, including producing and selling products and services -- do each of the following in response to systemic racism and racial injustice in this country? 6-point scale; code 4, moderately important; codes 5 and 6, very/extremely important. Question asked of half of the sample. General population, U.S. and Non-Hispanic White, Black, Latinx and Asian American populations.



#### BUSINESS MUST ACT TO GET ITS OWN HOUSE IN ORDER

Percent who say each response to racial injustice by corporation is important to earning or keeping their trust



# CEOS SEEN AS HINDERED BY INABILITY TO SEE RACISM

Which do you agree with more?

problem of racism in business is that problem of racism and racial injustice most CEOs and other business in business is that most CEOs and OR leaders are incapable of other business leaders are recognizing the racism that themselves deeply racist exists all around them, including within their own organizations U.S. general population White 75 25 63 37 **Black** 65 35 Latinx **Asian American** 69 31 Age 18-34 63 37 Age 35-54 71 29 76 24 Age 55+ Male 69 31 **Female** 72 28 50%

The biggest challenge in solving the

The biggest challenge in solving the

**2020 Edelman Trust Barometer Special Report: The Fight for Racial Justice in America.** IDEAL. You are about to see a series of two choices. Please choose the one that you agree with more. General population, U.S., by age, gender, and among Non-Hispanic White, Black, Latinx and Asian American populations.

# CEOS EXPECTED TO BE PROACTIVELY ANTI-RACIST

Which do you agree with more?

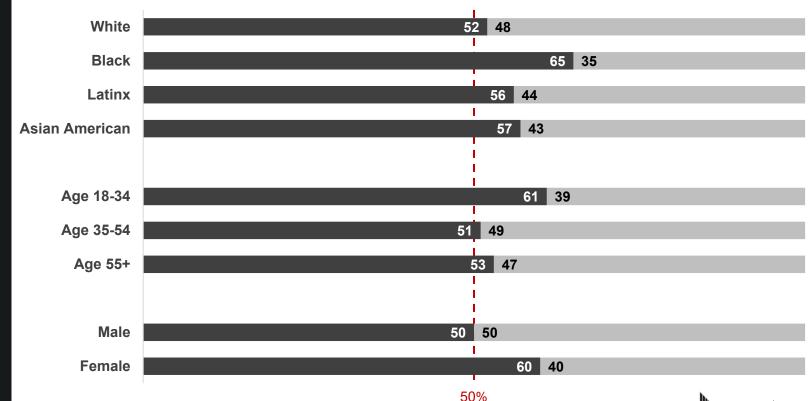
have a responsibility to be anti-racist, meaning they not only address the racism within themselves and their own organization, but also condemn and take action against the racist words and actions of others

U.S. general population



CEOs and other business leaders have a responsibility to be non-racist, meaning they understand and address the racism within themselves and their own organization

45%



**2020 Edelman Trust Barometer Special Report: The Fight for Racial Justice in America.** IDEAL. You are about to see a series of two choices. Please choose the one that you agree with more. General population, U.S., by age, gender, and among Non-Hispanic White, Black, Latinx and Asian American populations.

 $\perp$ 

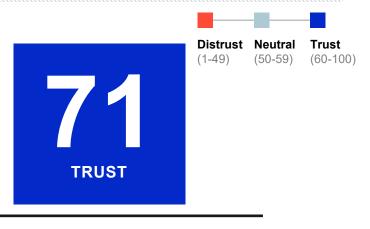
# EMPLOYERS: YOUR WORK IS JUST BEGINNING

 $\top$ 

### MY EMPLOYER TRUSTED TO ADDRESS SOCIETAL RACISM

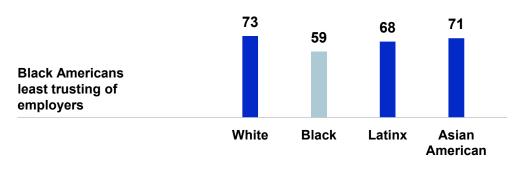
Percent trust

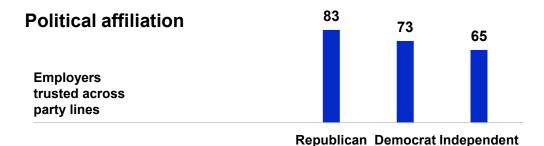
I trust my employer to do what is right when it comes to responding to the problem of systemic racism and racial injustice in this country

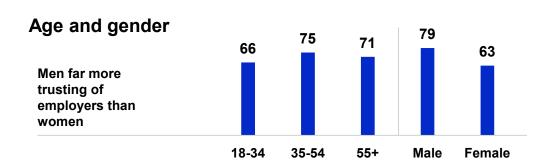


U.S. general population

#### **Communities**







**2020 Edelman Trust Barometer Special Report: The Fight for Racial Justice in America.** Q7A. For each of the institutions and groups of people listed below, please indicate how much you trust them to do what is right when it comes to responding to the problem of systemic racism and racial injustice in this country. 9-point scale; top 4 box, trust. Question asked among those who believe systemic racism and racial injustice exists (Q7/1). General population, U.S., by age, gender and political affiliation, and among Non-Hispanic White, Black, Latinx and Asian American populations. Attribute asked of those who are an employee (Q43/1).



## MY EMPLOYER HAS A LOT OF WORK TO DO TO ADDRESS RACISM AT WORK

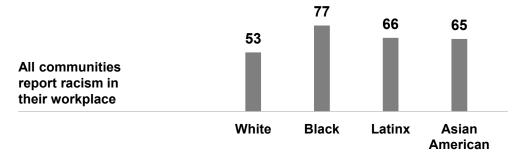
Percent who see some form of racism within the organization they work for

I see some amount of racism within the organization I work for

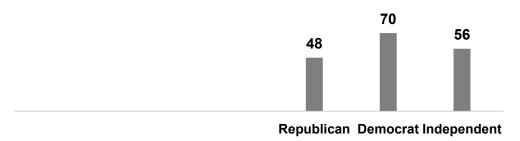
**58**%

U.S. general population

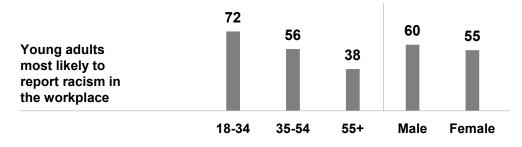
#### **Communities**



#### Political affiliation



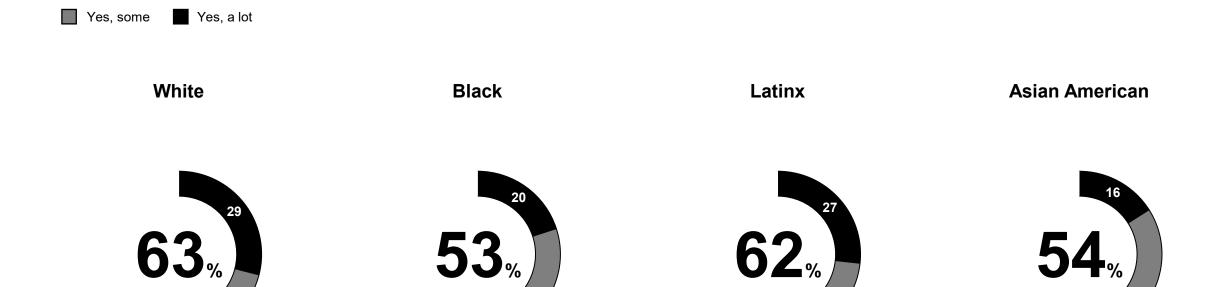
#### Age and gender





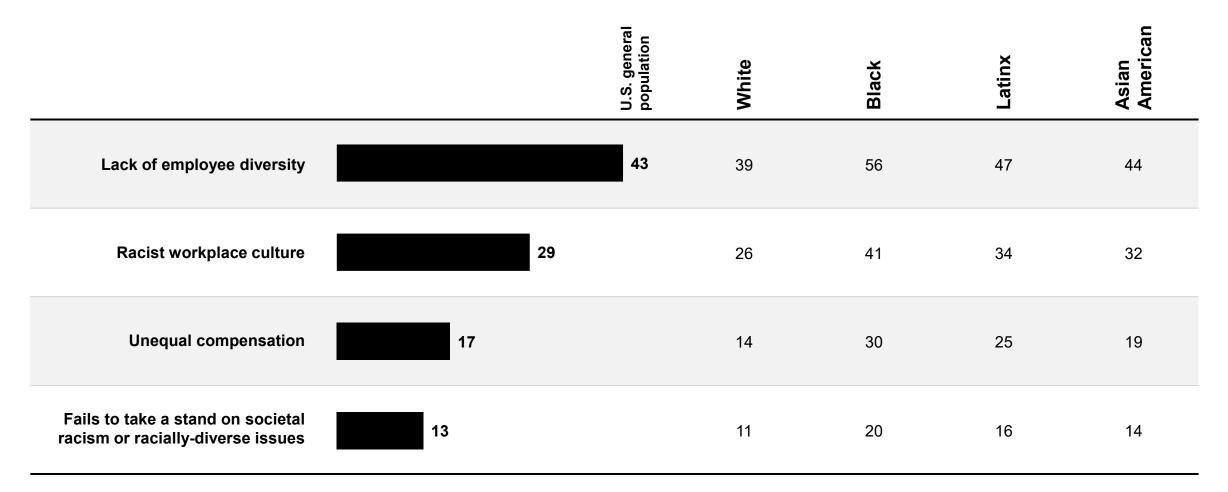
### MAJORITY RECOGNIZE EMPLOYER PROGRESS IN REDRESSING RACISM AT WORK

Percent of those who feel that the organization they work for is making progress in redressing racism



#### **WORK TO BE DONE ON INCLUSION AND CULTURE**

Percent who see each type of racism within their employer organization



**<sup>2020</sup>** Edelman Trust Barometer Special Report: The Fight for Racial Justice in America. Q24. Within the organization you work for, what forms of racism, if any, do you currently see? Pick all that apply. Question asked among those that are an employee (Q43/1). General population, U.S. and Non-Hispanic White, Black, Latinx and Asian American populations. "Lack of employee diversity" is a net of attributes 1-5; "Racist workplace culture" is a net of 9, 12-14; "Unequal compensation" is a net of 6,11; "Fails to take a stand on societal racism or racially-diverse issues" is a net of 10,15.

# COMMUNICATE THE VALUE OF DIVERSITY INITIATIVES

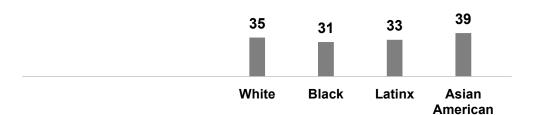
Percent who agree

I am worried that I will
personally lose out on job
opportunities because of
employers' efforts to increase the
percentage of Blacks/Latinx in
leadership positions and within
their workforce in general

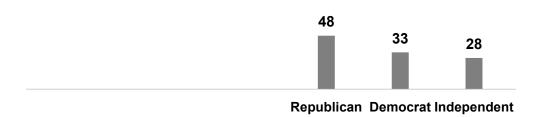
35%

#### U.S. general population

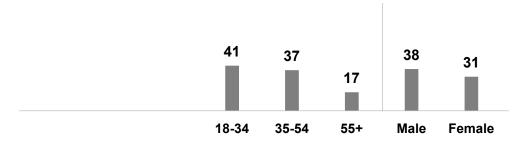
#### **Communities**



#### **Political affiliation**



#### Age and gender





# ALLOW EMPLOYEES TO MAKE THEIR VOICES HEARD

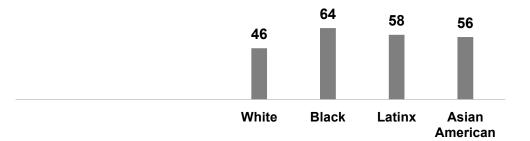
Percent who agree, data collected August 31

**Employees have a right to protest** on the job against systemic racism in this country

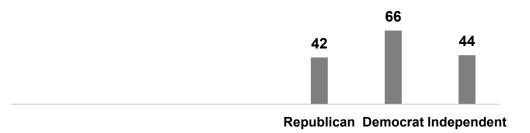
52%

U.S. general population

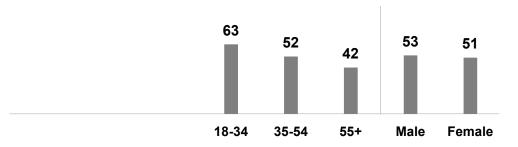
#### **Communities**



#### **Political affiliation**



Age and gender



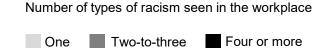
# FIGHTING RACISM: MORE THAN A BOTTOM-LINE ISSUE FOR BUSINESS

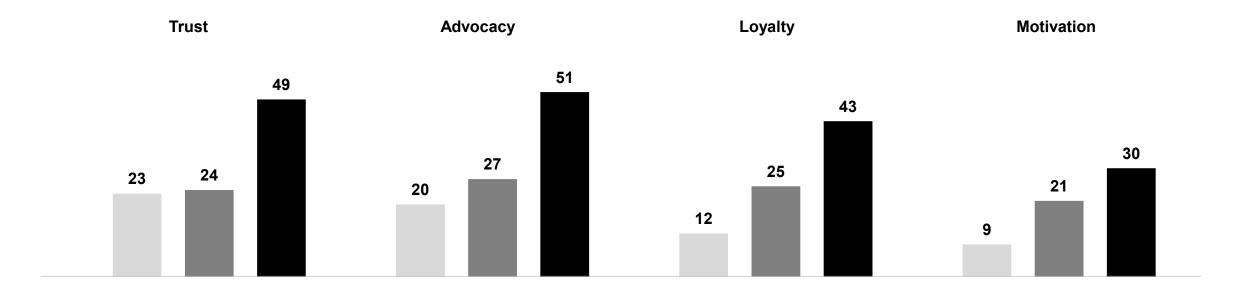
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# THE MORE RACIST THE WORKPLACE, THE MORE HARM TO THE EMPLOYER-EMPLOYEE RELATIONSHIP

Number of different types of racism seen in the workplace, and percent of employees who say their relationship with their employer has been affected in each way

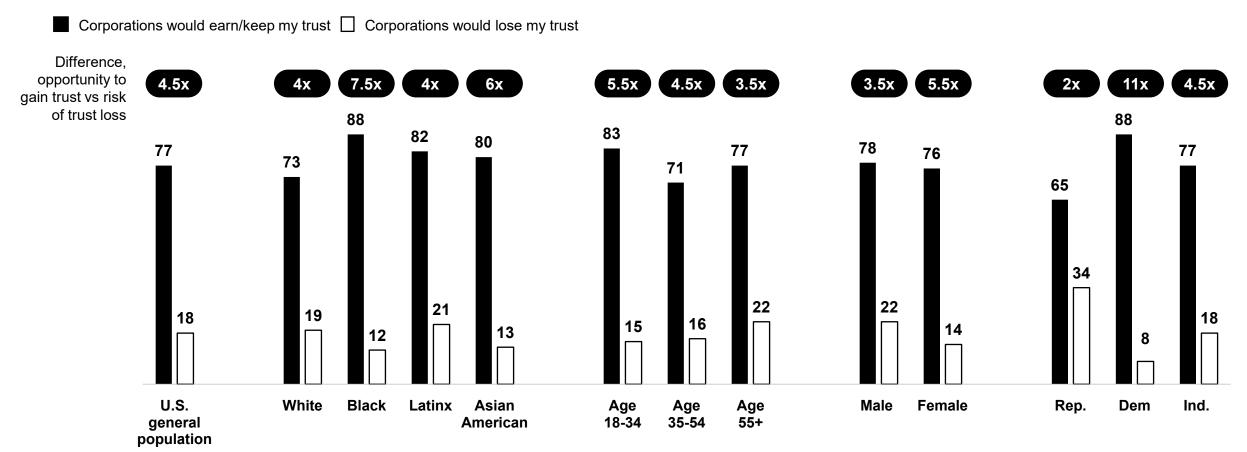
The <u>more workplace racism</u>, the more harm to employer-employee relationship





# CORPORATIONS THAT TAKE A STAND FAR MORE LIKELY TO GAIN TRUST THAN LOSE IT

Percent who say actions taken by corporations in response to racial injustice would result in trust gain or trust loss



**2020 Edelman Trust Barometer Special Report: The Fight for Racial Justice in America.** Q20. In general, how important is it to earning or keeping your trust that corporations -- organizations or companies that engage in industrial and commercial activities, including producing and selling products and services -- do each of the following in response to systemic racism and racial injustice in this country? 6-point scale; top 3 box, important; code 1, doing this would lose my trust. Question asked of half of the sample. General population, U.S., by age, gender and political affiliation, and among Non-Hispanic White, Black, Latinx and Asian American populations. Data shown is a net of attributes 2-13.



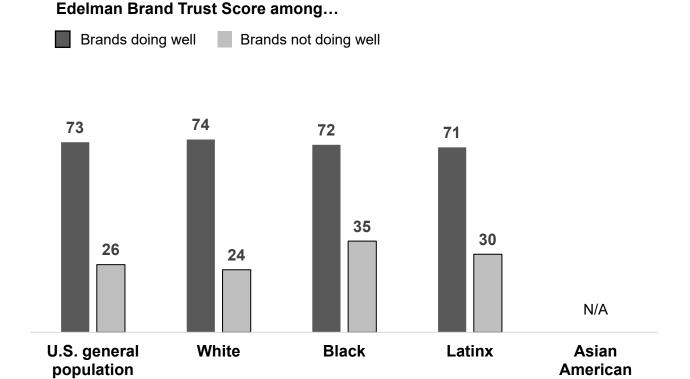
# BRANDS SEEN AS DOING WELL IN ADDRESSING RACIAL ISSUES ARE 3X MORE TRUSTED

**Edelman Brand Trust Score** for brands rated as doing well in addressing racism and for brands rated as not doing well

#### The Edelman Brand Trust Score

is a KPI metric that is calculated by subtracting distrusters (1-4) from high trusters (7-9). Scores can range from -100 to 100.

A dynamic representation of a brand's trust capital, the Edelman Brand Trust Score can be benchmarked, compared to a brand's competitive set, and tracked over time.

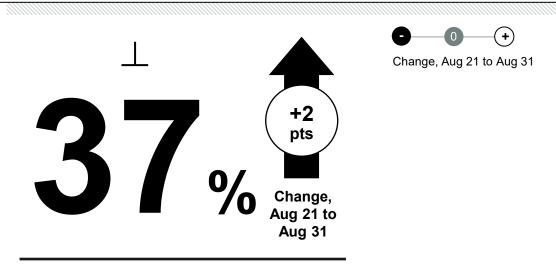


**2020 Edelman Brand Trust Management Tracking Study.** ETMB1. Please indicate how much you trust each brand. 9-point scale; top 3 box, high trust; bottom 4 box, low trust. ETMB16. How well are each of the following brands currently doing when it comes to addressing the problem of systemic racism and racial inequality in the world? 6-point scale; top 2 box, doing well; bottom 3 box/don't know; not doing well. Average of 50 brands across 10 sectors. General population, U.S and among Non-Hispanic White, Black and Latinx populations. The Edelman Brand Trust Score is the difference between high trust and low trust (top 3 box minus bottom 4 box).

# A BRAND'S TRACK RECORD ON RACIAL JUSTICE LEADS TO BUYING OR BOYCOTTS

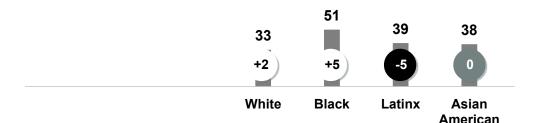
Percent who agree

I have attempted to **convince other people to start** or **stop using a brand** based on how well the brand is doing on **helping to address racial inequality** 



U.S. general population

#### **Communities**

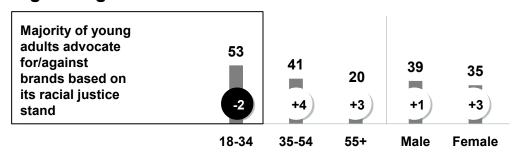


#### **Political affiliation**



Republican Democrat Independent

#### Age and gender

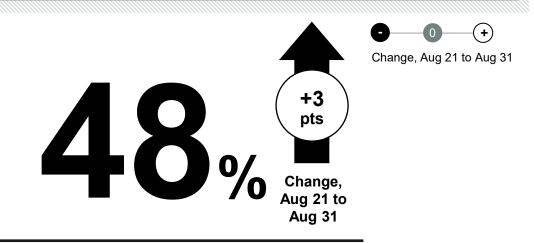




#### A BRAND'S RESPONSE TO RACISM INFLUENCES PURCHASE INTENT

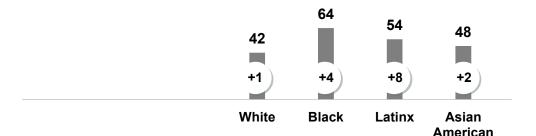
Percent who agree

How well a brand responds to the protests against systemic racism and calls for racial justice will have a huge impact on my likelihood to buy that brand in the future



#### U.S. general population

#### **Communities**

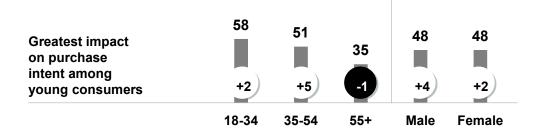


#### **Political affiliation**



Republican Democrat Independent

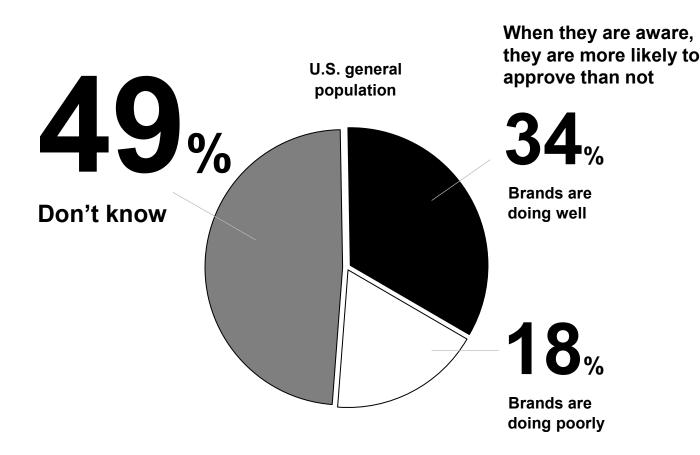
#### Age and gender





# NEARLY 1 IN 2 UNAWARE OF A BRAND'S ACTIONS TO ADDRESS RACISM

Percent who rate brands activities to address the problem of systemic racism and racial inequality in the world



	Don't know	Doing well	Doing poorly
White	50	34	16
Black	56	27	17
Latinx	43	38	19
Asian American	N/A	N/A	N/A

#### RACIAL JUSTICE IN AMERICA: A BUSINESS IMPERATIVE

1,

#### Anti-racism is a long-term expectation for business

The public has lost trust in government on this issue, leaving business to step into the void. Black Americans in particular have higher expectations for business to create change – and are more disappointed by the results.

- → For leaders, it's critical to examine what happens after the statement of support – and acknowledge antiracism as a long-term journey.
- → For business, obligations include hiring, retaining, and promoting employees; partnering effectively with community organizations; and adapting supply chains and vendor purchasing behavior toward full racial representation.

2.

#### CEOs must partner to gain credibility

The only spokespeople trusted on the topic of racial justice are peers, subject matter experts, activists and advocacy groups. For employees, CHROs and D&I officers are trusted at higher rates than CEOs.

→ To resonate in their communications internally and externally, CEOs must find trusted, third-party advocates.

#### 3.

#### Marketers have a role to play in dismantling racist tropes

Marketers can take a lesson from the media: Without a critical eye toward your imagery and stories, you can unintentionally perpetuate racism.

- → The next era of brand storytelling means taking an active role in dismantling unconscious bias. Marketers have large budgets and a vital role to play.
- → Remember that the extent of antiracism demonstrated in your marketing also impacts your reputation among employees and other stakeholders.

4.

#### This is first and foremost about Black Americans

Black Americans trust all institutions at lower rates than their peers of other ethnicities. For business, it bears repeating that police brutality is primarily an issue of white supremacy and its relationship to Black Americans.

→ While the focus is on Black Americans, business must also remember that racism has been and remains a reality for Hispanics, Asians and other minority groups, who also deserve our resolve and support.

# Appendix Additional Data

Т

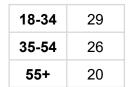
# BLACK AMERICANS MOST LIKELY TO HAVE PERSONALLY EXPERIENCED RACISM

Percent who agree

I, or someone in my family has personally experienced racism

White

25%



**Black** 

**75**%

18-34	76
35-54	73
55+	76

Latinx

58%

18-34	65
35-54	60
55+	41

**Asian American** 

56%

18-34	64
35-54	56
55+	49

#### LOWEST TRUST IN INFORMATION SOURCES **AMONG RACISM DENIERS**

Percent who say each is a best places to get the truth about

acism and how companies/institutions are responding	U.S. general population	Believe racism exists (71%)	Don't believe racism exists (29%)	Gap
No trustworthy information sources	30	21	49	28
Advocacy organizations	25	32	6	-26
Activist organizations	23	31	4	-27
Major mainstream news organizations	22	28	7	-21
Friends and family 19		22	13	-9
Online searches 16		19	9	-10
Social media 15		19	5	-14
Media produced by and for my ethnic or racial community		18	3	-15
Official government sources 14		15	11	-4
Conservative media 11		8	20	12

<sup>2020</sup> Edelman Trust Barometer Special Report: Racial Justice in America, Fall Update. Q28. Which of the following information sources are the best places to go to get the truth about racism and racial injustice in this country, and how companies and institutions are responding to calls for change? Pick all that apply. General population, U.S. cut by those who believe and don't believe in racism (Q7).



### RACISM AND COMPANIES

# REASON TO SPEAK OUT ON RACISM SHIFTS FROM MORAL OBLIGATION TO EMPLOYEE OBLIGATION

Of those who agree brands and corporations should publicly speak out on racial injustice, percent who say each is a reason they must do so

		eneral lation	White		Black		Latinx		Asian American	
	Jun 7	Aug 21	Jun 7	Aug 21	Jun 7	Aug 21	Jun 7	Aug 21	Jun 7	Aug 21
Owe it to employees	#2	#1	#2	#2	#2	#1	#2	#1	#3	#1
Moral obligation	#1	#2	#1	#1	#1	#2	#3	#3	#1	#2
Attract and keep customers	#5	#4	#5	#4	#5	#3	#4	#2	#4	#4
Fill government leadership void	#3	#3	#3	#3	#4	#5	#1	#5	#2	#3
Want brands to stand with me	#4	#5	#4	#5	#2	#4	#4	#4	#5	#5

#1	Jun 7					
#1	Aug 21					

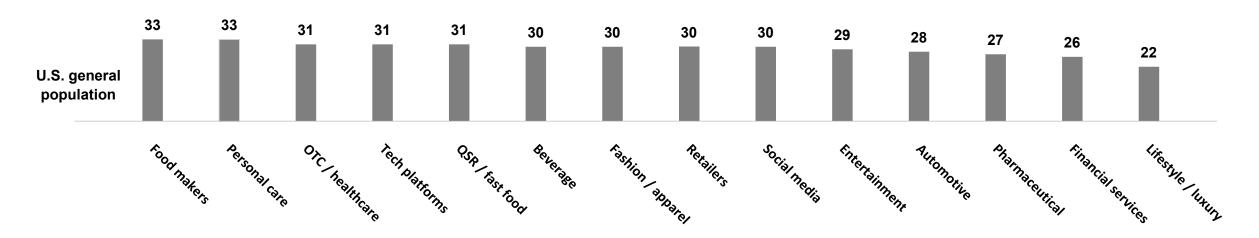
**2020 Edelman Trust Barometer Special Report: The Fight for Racial Justice in America.** Q18/19. Why do you believe that [brands/corporations] should publicly speak out against systemic racism and racial injustice? Pick all that apply. Question asked of those who believe that brands and corporations should publicly speak out against racism (Q16/1 OR Q17/1). General population, U.S. and Non-Hispanic White, Black, Latinx and Asian American populations.



# BUSINESS NOT PERFORMING WELL ADDRESSING RACISM ACROSS INDUSTRY SECTORS

Percent who say each sector is performing well or very well when it comes to addressing the problem of systemic racism and racial inequality in their industry

White	31	30	28	30	29	28	28	30	26	28	28	26	25	22
Black	37	36	33	30	39	29	30	32	39	31	27	26	23	25
Latinx	38	41	34	40	40	38	39	32	34	33	32	37	35	27
Asian American	33	32	31	33	28	31	30	34	33	29	30	34	28	22



#### **BUSINESS SEEN AS FAILING TO ACT ON RACISM**

Percent who say each response to racial injustice by a corporation is important to earning or keeping their trust, percent who say corporations are performing well on this response, and the performance gap

	U.S. general population		White		Black		Latinx			Asian American					
Actions business must take to address racism	dml	Per	Gap	dшl	Per	Gap	dwl	Per	Gap	dwl	Per	Gap	dwl	Per	Gap
Create change	52	25	-27	48	27	-21	69	24	-45	58	30	-28	59	26	-33
Address the root causes	54	24	-30	50	27	-23	71	25	-46	58	26	-32	60	28	-32
Inspire customers and employees to get involved	53	25	-28	48	27	-21	70	26	-44	59	31	-28	59	27	-32
Partner with racially-diverse advocacy organizations	50	25	-25	45	27	-18	67	22	-45	56	32	-24	57	22	-35
Educate and influence	53	28	-25	48	30	-18	69	28	-41	56	30	-26	60	31	-29
Acknowledge the problem	54	30	-24	49	32	-17	70	30	-40	57	32	-25	61	34	-27
Advocate for racial equality	54	28	-26	50	30	-20	69	26	-43	59	32	-27	61	29	-32
Educate the public	51	25	-26	46	27	-19	69	27	-42	53	26	-27	59	29	-30
Get house in order	57	29	-28	54	32	-22	69	28	-41	59	32	-27	61	31	-30
Establish zero-tolerance policies towards racism	61	29	-32	58	32	-26	69	27	-42	64	34	-30	62	31	-31
Ensure all levels of the organization are racially representative	59	25	-34	56	28	-28	68	27	-41	60	27	-33	61	25	-36
Remove racist symbols, language, products, traditions or images	56	32	-24	53	35	-18	69	32	-37	59	31	-28	64	34	-30
Make products accessible and suitable to all communities	55	30	-25	52	32	-20	69	25	-44	56	33	-23	63	33	-30
Reflect the full diversity of the country in their communications	55	27	-28	53	29	-24	70	28	-42	57	33	-24	59	31	-28
Make an ongoing commitment to diversity	55	32	-23	52	34	-18	71	28	-43	59	31	-28	59	32	-27

**2020 Edelman Trust Barometer Special Report: The Fight for Racial Justice in America.** Q20. In general, how important is it to earning or keeping your trust that corporations -- organizations or companies that engage in industrial and commercial activities, including producing and selling products and services -- do each of the following in response to systemic racism and racial injustice in this country? 6-point scale; top 3 box, important. Q22. How well do you feel corporations are currently doing each of the following in response to systemic racism and racial injustice in this country? 5-point scale; top 2 box, doing well. Each question asked of half of the sample. General population, U.S. and Non-Hispanic Whites, Blacks, Latinx and Asian American populations. "Get house in order" is an average of attributes 5,7-11; "Create change" is an average of attributes 4, 6, and 12; "Educate and influence" is an average of attributes 1-3.



### RACISM AND EMPLOYERS

# BLACK AMERICANS MOST LIKELY TO HAVE PERSONALLY EXPERIENCED RACISM AT WORK

Percent who agree

I, or someone in my family has personally experienced racism in the workplace

White

17%

18-34	21
35-54	17
55+	14

**Black** 

62%

18-34	61
35-54	59
55+	66

Latinx

45%

18-34	52
35-54	48
55+	22

**Asian American** 

35%

18-34	45
35-54	36
35-54 55+	24

#### TYPES OF RACISM IN THE WORKPLACE

Percent who see some form of racism within the organization they work for	U.S. gener	White	Black	Latinx	Asian American
I do not see any evidence of racism within the organization I work for	42	47	23	34	35
Lack of Employee Diversity Net	42	39	58	50	43
A lack of diversity among the executive leadership team	20	19	29	20	23
A lack of diversity among managers and supervisors	19	18	24	20	21
A lack of diversity on the board of directors	18	18	28	21	23
Our workforce in general is not racially representative of the country as a whole	15	14	16	13	14
We do not have enough Black or Hispanic/Latino-owned businesses as suppliers and consultants	8	7	17	12	11
Racist Workplace Culture Net	29	26	41	34	32
There are micro-aggressions. For example, people make assumptions about others based on their race, say positive things about known racists, tell insensitive jokes, lack cultural awareness, or use language that is racially insensitive.	15	14	20	17	17
Blacks and Hispanics/Latinos are not made to feel included and welcome	10	9	20	13	8
The organization allows people who are clearly racist to continue to work there	9	9	16	14	10
The organization maintains traditions, uses imagery, or venerates public figures or past leaders that are racist	7	5	6	8	12
Unequal Compensation Net	17	14	30	25	19
Pay inequality. Black and Hispanic/Latino workers get paid less for doing the same job.	10	9	22	16	12
The organization's employee assistance programs and other benefits are more focused on meeting the needs of its white employees than the needs of its Black and Hispanic/Latino employees	9	7	12	13	10
Fail to Take a Stand on Societal Racism or Racially-Diverse Issues Net	13	11	20	16	14
The organization uses, or supports with marketing dollars, media companies and social media platforms that either espouse racist ideas themselves or fail to adequately prevent and control the posting or publication of hate speech by others	8	7	12	9	10
The organization's involvement in the community and in social issues is skewed towards initiatives that serve the needs of whites more than other racial or ethnic communities	7	6	12	9	6
(Not in a net)					
There is little or no investment in leadership-skills training, mentoring, sponsorship, or internship programs to help the career development of Black and Hispanic/Latino employees	10	8	16	17	13
I see other forms of racism not listed above	6	5	10	6	10
We do not make our products or services equally available or useful to all racial or ethnic communities	6	6	8	5	9

2020 Edelman Trust Barometer Special Report: The Fight for Racial Justice in America. Q24. Within the organization you work for, what forms of racism, if any, do you currently see? Pick all that apply. Question asked among those who are employees (Q43/1). General population, U.S. and Non-Hispanic White, Black, Latinx, and Asian American populations. "Lack of Employees (Q43/1). General population, U.S. and Non-Hispanic White, Black, Latinx, and Asian American populations." of r1-5; "Racist Workplace Culture" is a net of r9,12-14; "Unequal Compensation" is a net of r6 and r11; "Fail to Take a Stand on Societal Racism or Racially-Diverse Issues" is a net of r10 and r15.



# EMPLOYERS EXPECTED TO BE CULTURALLYAWARE, NOT COLOR-BLIND

Which do you agree with more?

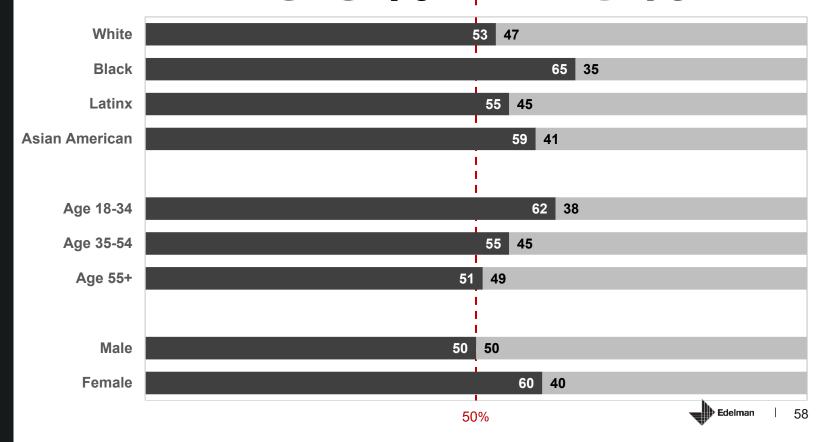
**2020** Edelman Trust Barometer Special Report: The Fight for Racial Justice in America. IDEAL. You are about to see a series of two choices. Please choose the one that you agree with more. General population, U.S., by age and among Non-Hispanic White, Black, Latinx and Asian American populations.

Our goal as a society should be that employers become **culturally-aware**, meaning that they become able to have courageous conversations about race and race-relations while acknowledging and celebrating the diversity within their workforce

U.S. general population 55%

Our goal as a society should be that employers become **color blind**, meaning that they become able to look at their employees and not consider nor even particularly notice the color of their skin

45%



OR

# THE MORE RACIST THE WORKPLACE, THE MORE HARM TO THE EMPLOYER-EMPLOYEE RELATIONSHIP

Number of different types of racism seen in the workplace, and percent of employees who say their relationship with their employer has been affected in each way

Impact on employer-employee relationship	1 type	2 to 3 types	4 or more types
Motivation	9	21	30
It reduces my motivation to do my best work	9	21	30
Trust	23	24	49
It reduces my trust in the organization	23	24	49
Advocacy	20	27	51
It makes me less likely to recommend our products or services to others	11	15	29
It makes me less likely to recommend the organization as a good place to work	10	16	37
Loyalty	12	25	43
I have started looking for another job	6	12	24
If I get another job offer, it increases the likelihood that I will take it	8	19	32
It leads me to say negative things about the organization on social media	5	12	21
It has moved me to agitate for change within the organization by finding ways to put pressure on management to address these issues	3	18	29
It has not affected my relationship with my employer in any meaningful way even though I may not like what I am seeing	43	29	14

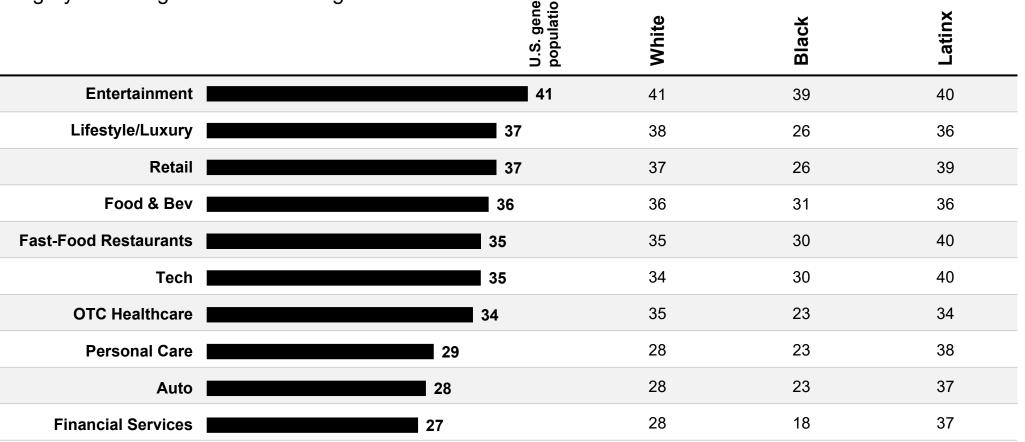
**2020 Edelman Trust Barometer Special Report: The Fight for Racial Justice in America.** Q27. How does the presence of these forms of racism affect your relationship with your employer? Pick all that apply. Question shown to those who are an employee and have seen a form of racism within their organization (Q43/1 AND Q24/ANY 1-16). General population, U.S., by how many forms of racism employees are seeing in their workplace (Q24 AND Q43/1). "Advocacy" is a net of attributes 3 and 4; "Loyalty" is a net of attributes 5 and 6.



## RACISM AND BRANDS

# BRANDS FAILING TO ADDRESS RACISM ACROSS EVERY CATEGORY

Percent who believe the brands measured in each category are doing well in addressing racism

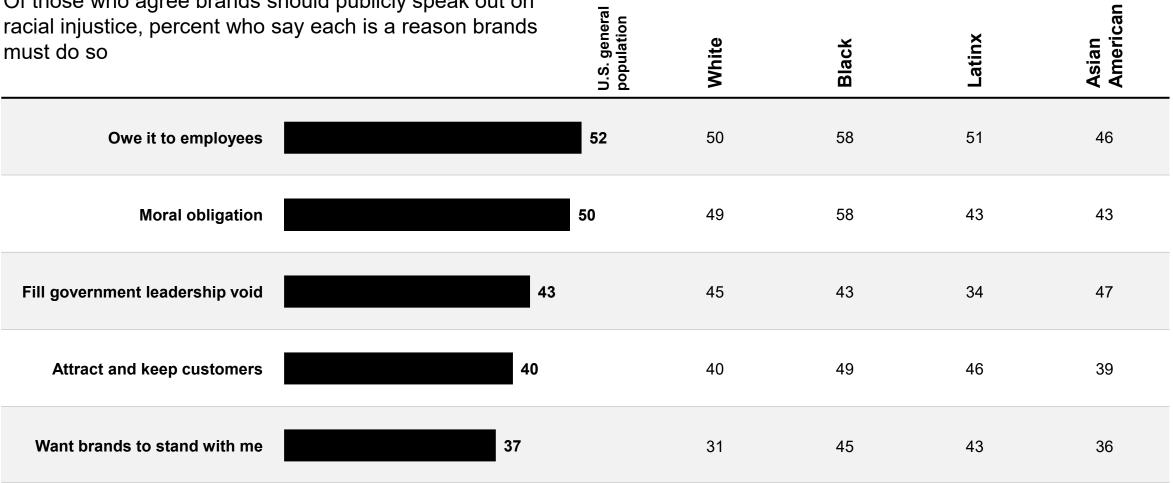


\*Asian American data not available



#### **BRANDS SEEN AS OBLIGATED TO EMPLOYEES TO ADDRESS RACISM**

Of those who agree brands should publicly speak out on

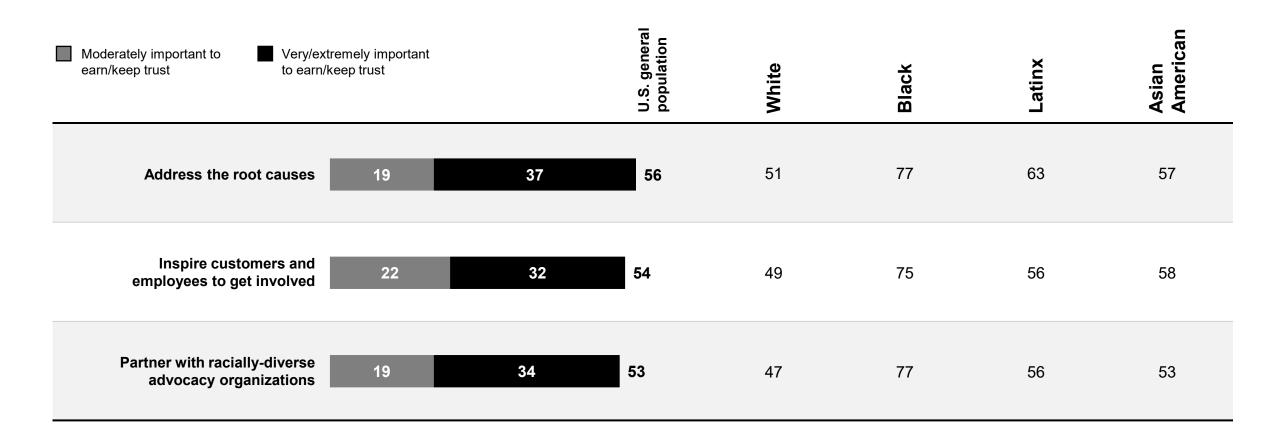


<sup>2020</sup> Edelman Trust Barometer Special Report: The Fight for Racial Justice in America. Q18. Why do you believe that brands should publicly speak out against systemic racism and racial injustice? Pick all that apply. Question asked among those that believe brands should publicly speak out against racism (Q16/1). General population, U.S. and Non-Hispanic White, Black, Latinx and Asian American populations.



#### BRANDS MUST ACT TO CREATE CHANGE

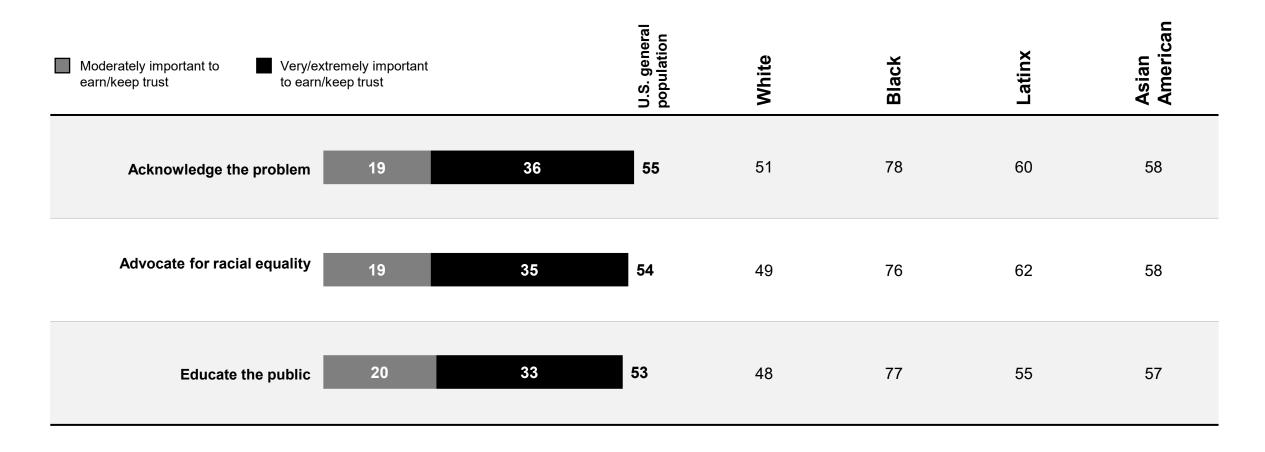
Percent who say each response to racial injustice by a brand is important to earning or keeping their trust



Edelman

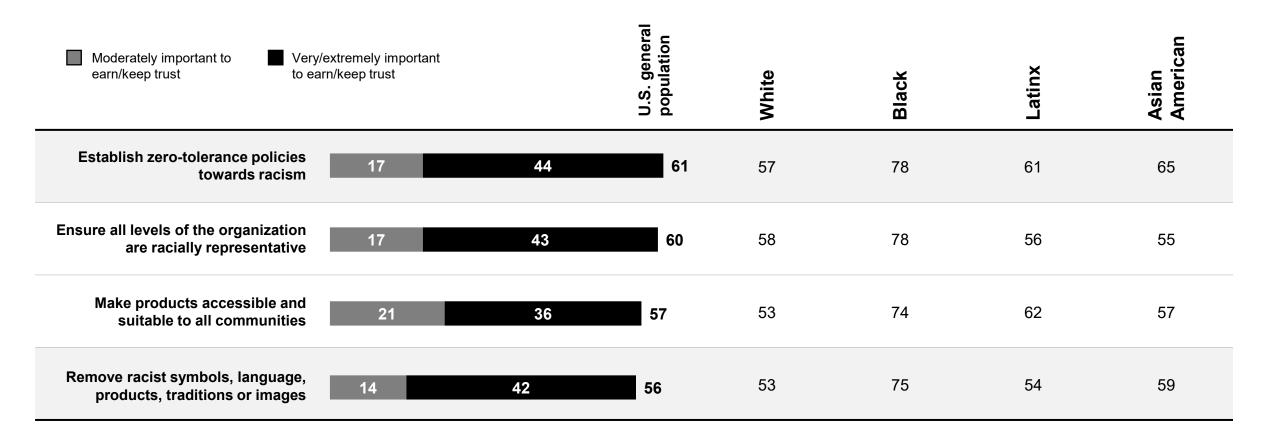
#### BRANDS MUST ACT TO EDUCATE AND INFLUENCE CHANGE

Percent who say each response to racial injustice by a brand is important to earning or keeping their trust



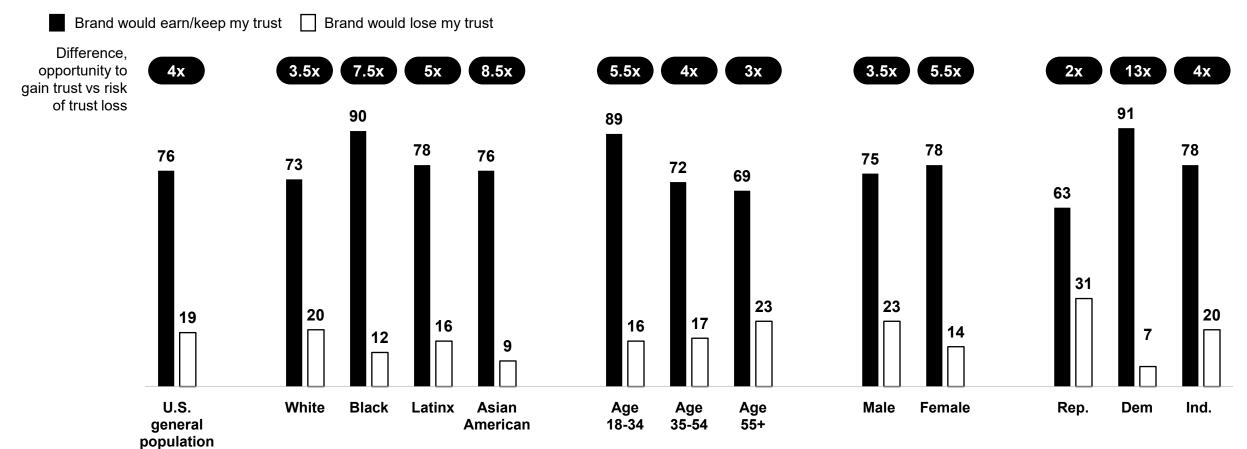
#### **BRANDS MUST ACT TO CREATE CHANGE**

Percent who say each response to racial injustice by a brand is important to earning or keeping their trust



# BRANDS THAT TAKE A STAND FAR MORE LIKELY TO GAIN TRUST THAN LOSE IT

Percent who say actions taken by brands in response to racial injustice would result in trust gain or trust loss

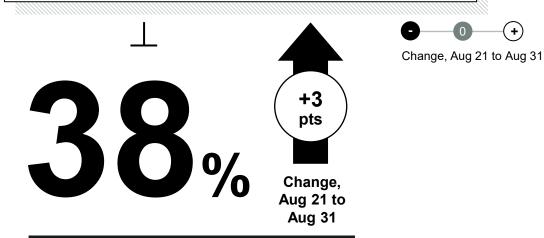


**2020 Edelman Trust Barometer Special Report: The Fight for Racial Justice in America.** Q29. In general, how important is it to earning or keeping your trust that brands -- the specific products and services people buy and use -- do each of the following in response to systemic racism and racial injustice in this country? 6-point scale; top 3 box, important; code 1, doing this would lose my trust. Question asked of half of the sample. General population, U.S., by age, gender and political affiliation and among Non-Hispanic White, Black, Latinx and Asian American populations. Data shown is a net of attributes 2-13.

#### PEOPLE WILL BUY OR BOYCOTT BASED ON A BRAND'S RESPONSE TO RACIAL JUSTICE PROTESTS

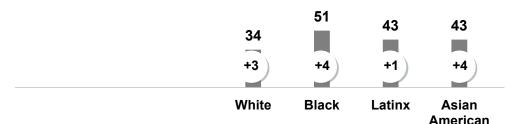
Percent who agree

I have recently **started** or **stopped using a new brand** because of the way they have **responded to the protests against systemic racism** and calls for racial justice



U.S. general population

#### **Communities**

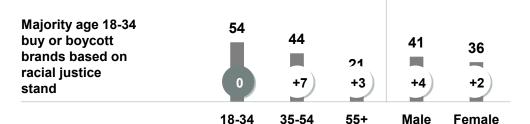


#### Political affiliation



Republican Democrat Independent

#### Age and gender



 $\perp$ 

# TRUSTED SPOKESPEOPLE

# PEERS AND EXPERTS MOST TRUSTED SPOKESPEOPLE ON RACIAL INJUSTICE

**Distrust Neutral Trust** (1-49) (50-59) (60-100)

Percent who trust, data collected August 31

	U.S. general population	18-34	35-54	55+	Male	Female	Republican	Democrat	Independent
My friends and family	67	65	69	67	69	66	73	71	62
Social scientists and experts on race	63	68	63	59	63	63	55	76	58
Teachers and educators	59	62	60	55	62	56	56	69	53
Heads of advocacy/activist organizations	57	68	57	50	56	59	43	75	50
My Chief D&I Officer	56	60	57	42	60	50	62	57	49
Black journalists	55	<b>62</b>	56	50	56	55	44	72	49
My HR leader	55	59	58	39	60	49	66	54	46
My CEO	53	55	57	41	57	49	64	53	46
Journalists in general	50	51	53	46	54	45	43	64	44
Religious leaders	49	46	51	49	54	44	61	47	47
Democrat leaders	48	50	49	46	50	46	35	71	37
Local police officials	46	44	52	43	55	38	70	38	43
Local government officials	44	46	48	40	50	39	52	47	41
Celebrities and famous athletes	42	48	45	35	45	40	39	54	35
White journalists	42	44	48	36	49	36	46	48	37
A topic expert influencer	40	55	44	25	41	40	38	47	33
Federal government officials	36	42	41	25	40	31	51	33	31
A well-known influencer	34	40	41	22	39	29	38	39	26
Republican leaders	33	36	40	24	40	25	63	21	26
Company CEOs	32	37	39	21	39	25	41	33	28

**2020 Edelman Trust Barometer Special Report: The Fight for Racial Justice in America.** Q34. Please indicate how much you trust each of the following sources to tell the truth about racism and racial injustice in this country. 9-point scale; top 4 box, trust. General population, U.S., by age, gender and political affiliation. "My CEO", "My chief D&I officer", and "My HR leader" asked of those who are an employee.



## TECHNICAL APPENDIX

#### **ACTIONS FOR BRANDS AND CORPORATIONS (FULL TEXT)**

Do nothing: I do not want or expect to get involved in social issues

#### **Create change**

Inspire and offer opportunities for customers and employees to get involved in creating positive racial change in their communities: Energize people to get personally involved in addressing racial injustice and give them opportunities to become engaged in racial-equality-related programs and initiatives hosted or sponsored by the brand [Inspire customers and employees to get involved]

Invest in addressing the root causes of racial inequality: Contribute resources to causes and develop programs focused on improving educational opportunities for all, equalizing access to high-quality jobs and job training, and rehabilitating economically depressed neighborhoods [Address the root causes]

Partner with racially-diverse community advocacy organizations to drive change: Work directly with community organizations dedicated to supporting the advancement of Blacks and Hispanics/Latinos [Partner with racially-diverse advocacy organizations]

#### **Educate and influence**

Acknowledge the problem of systemic racism: Issue public statements in support of the need to directly address systemic racism and racial inequality in this country [Acknowledge the problem]

Advocate for racial equality: Use their power and influence to generate social and government support for social change, new policies, and programs designed to redress racial injustice [Advocate for racial equality]

Educate the public about the problem of racial injustice: Inform people about the magnitude of the problem of racism and racial inequality in this country and what individuals can do to help address the issue **[Educate the public]** 

#### Get house in order

Ensure their communications reflect the full diversity of the country: Eliminate racial bias in their choice of spokespeople and commercial actors, and ensure their depictions and images of daily life include representations of the diverse realities of people of different races [Reflect the full diversity of the country in their communications]

Get their own house in order when it comes to racial equality: Take the steps necessary to ensure that their workforce at all levels of the organization, including the leadership team and board of directors, as well as their suppliers and contractors, are racially representative of the country as a whole [Ensure all levels of the organization are racially representative]

Ensure the accessibility and suitability of their products and services to all racial and ethnic communities: Develop products that serve the unique needs and preferences of different racial/ethnic communities, and make it a priority to fully serve diverse consumers [Make products accessible and suitable to all communities]

Make an ongoing commitment to diversity: Institute, fully fund, and give executive-level support to long-term programs and policies designed to ensure that their organization operates both internally and externally in a racially conscious and sensitive manner [Make an ongoing commitment to diversity]

Remove from their organization any racist symbols, language, products, traditions, images, and homages to past leaders who espoused racist views: Weed out racism throughout the organization wherever it may be, even if it means severing some ties to the past or eliminating some long-established products and traditions [Remove racist symbols, language, products, traditions or images]

Establish and adhere to zero-tolerance policies towards racism: Fire employees, ban customers/clients, and end relationships with suppliers or partners that use racist language or express support for racist ideas and organizations [Establish zero-tolerance policies towards racism]